



Knowing now matters.™

Point of Care Technology: Why Knowing Now Matters in The ED



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AACC NY Metro Section / Trimark POCT Conference
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Agenda

1 Emergency Department Facts and Figures

2 Knowing now matters™ for Chest Pain

3 Knowing now matters™ for Sepsis

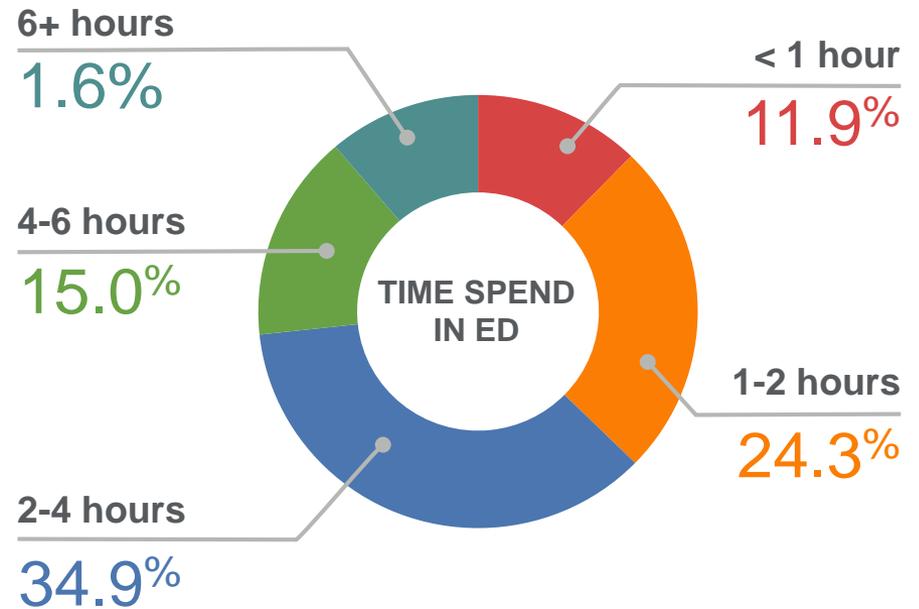
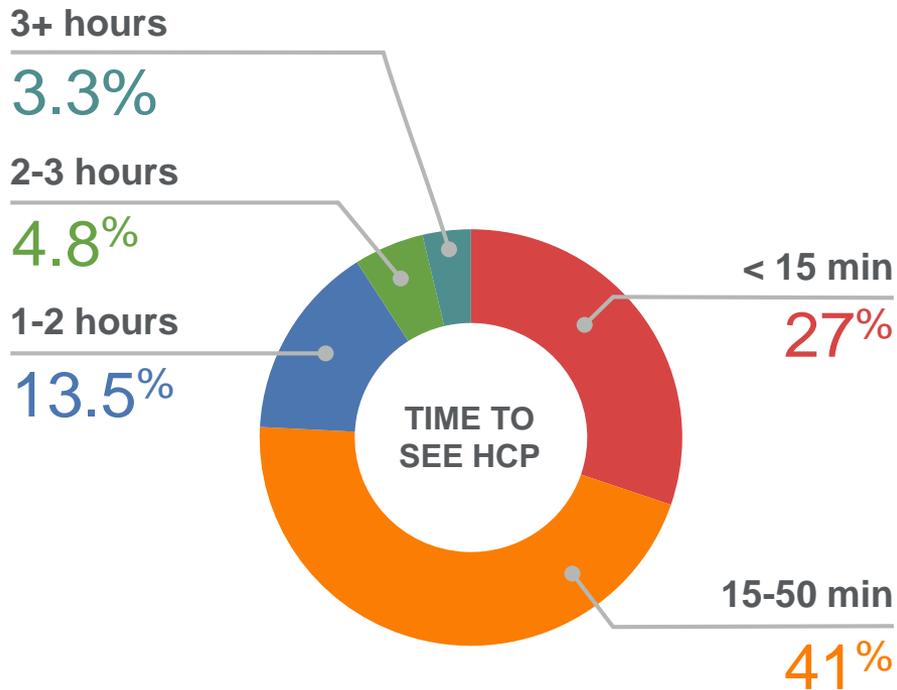
4 Knowing now matters™ for Infectious Disease

There are data in this presentation that are taken from individual published studies. They are individual evaluations and are not meant to replace or represent Alere product claims which are found in the package inserts.



ED Stats: 2011

>136 MM ED visits = 44.5 visits/100 persons/year

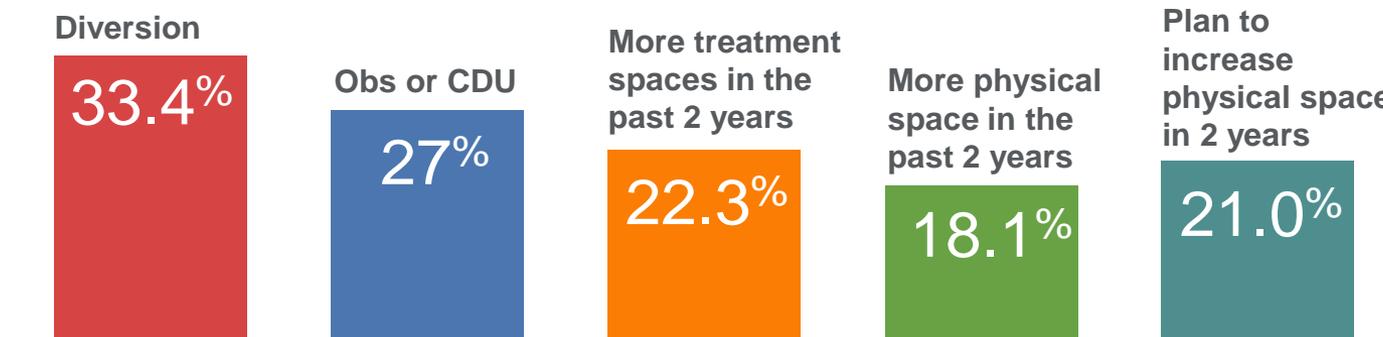




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>136 MM ED visits = 44.5 visits/100 persons/year

% of EDs





ED: 2015



Approximately **three-quarters** of emergency room (ER) physicians **have seen increases** in patient visits since January 2014.



In addition to a national shortage of primary care doctors, experts cite a **lack of physicians willing to accept Medicaid patients** as contributing factors to increased ER usage.

7 in 10

survey respondents to a ACEP survey say **their emergency departments are not ready** for continuing, and potentially significant, increases in volume.

¹USA Today 5/4/2015 <http://www.usatoday.com/story/news/nation/2015/05/04/emergency-room-visits-rise-under-affordable-care-act/26625571/>



Delay in the ED Leads to Poor Outcomes

71%-79%

higher likelihood of death when ED length of stay is greater than 6 hours¹

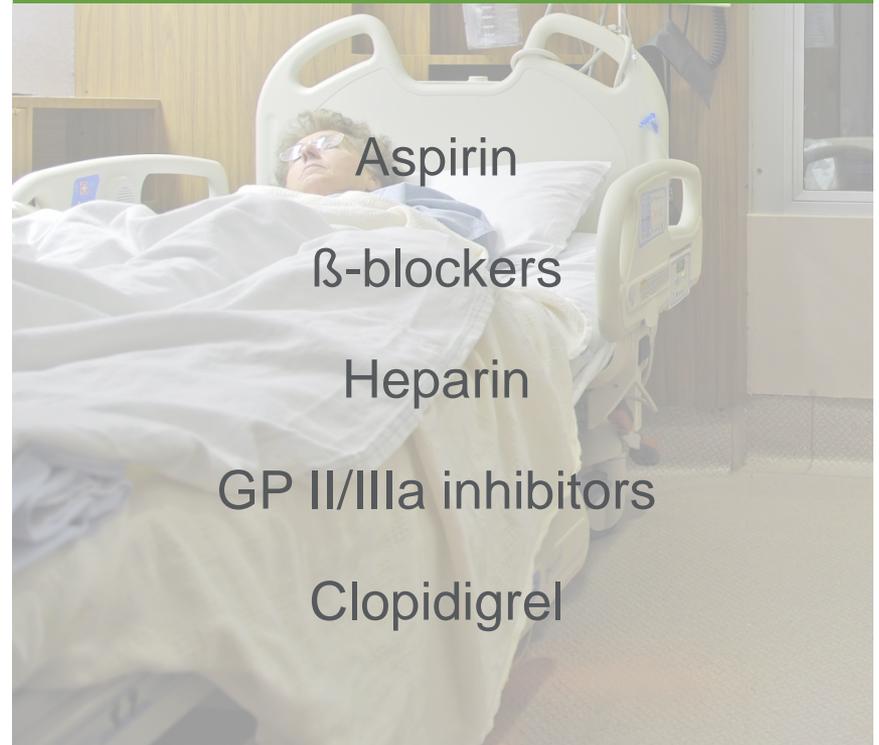
20% increase

in risk of death for every hour an ED patient waits²

10% increase

In risk of death for a one hour increase in overall length of ED stay²

Long ED stay leads to worse adherence to ACC/AHA guideline care for NSTEMI patients³



Aspirin

β-blockers

Heparin

GP II/IIIa inhibitors

Clopidigrel

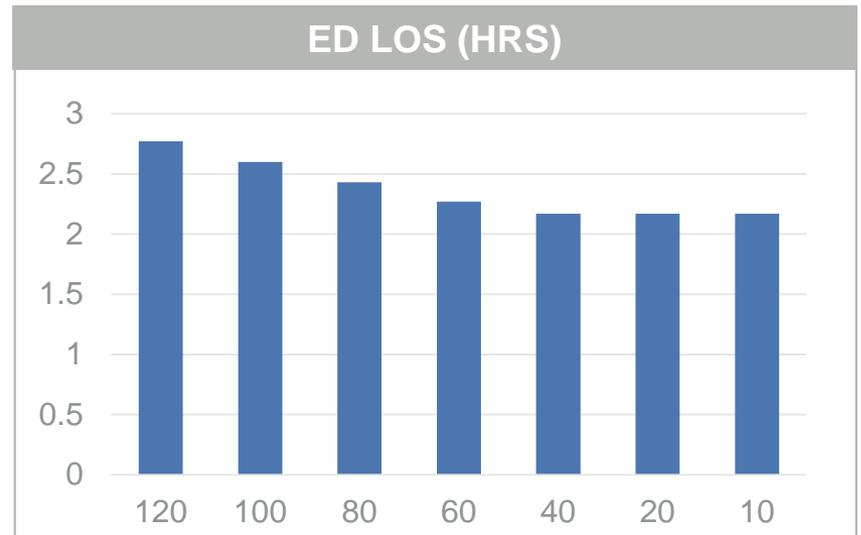
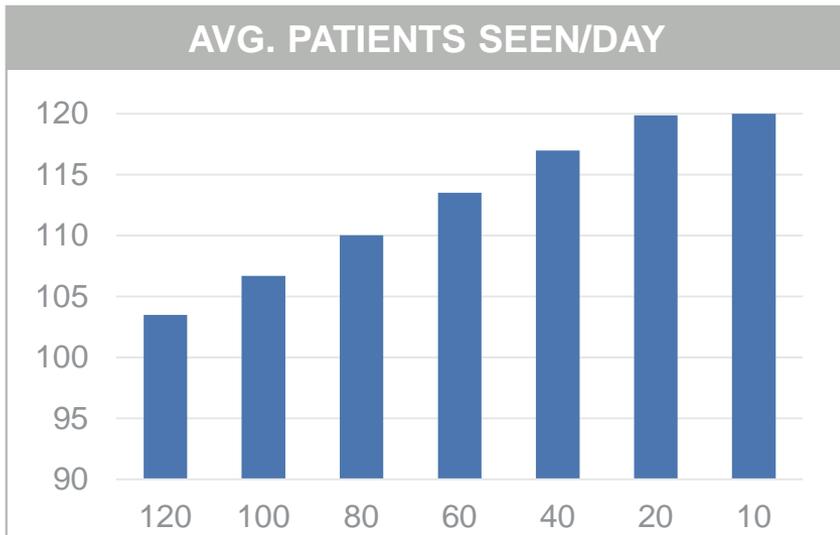
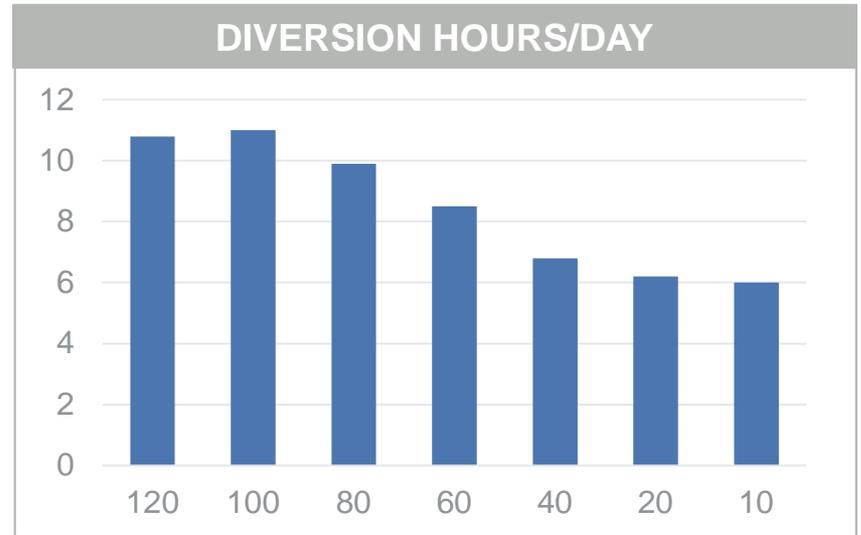
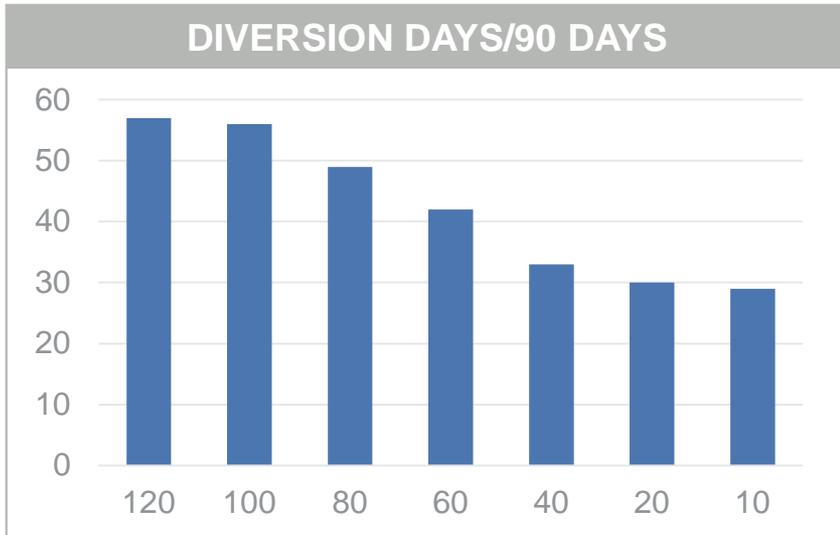
¹BMJ (2011) 342: d2983

²MJA (2006) 182: 208-212

³Ann Emerg Med. (2007); 50; 489-96



Theoretical TAT Impact on ED Operations



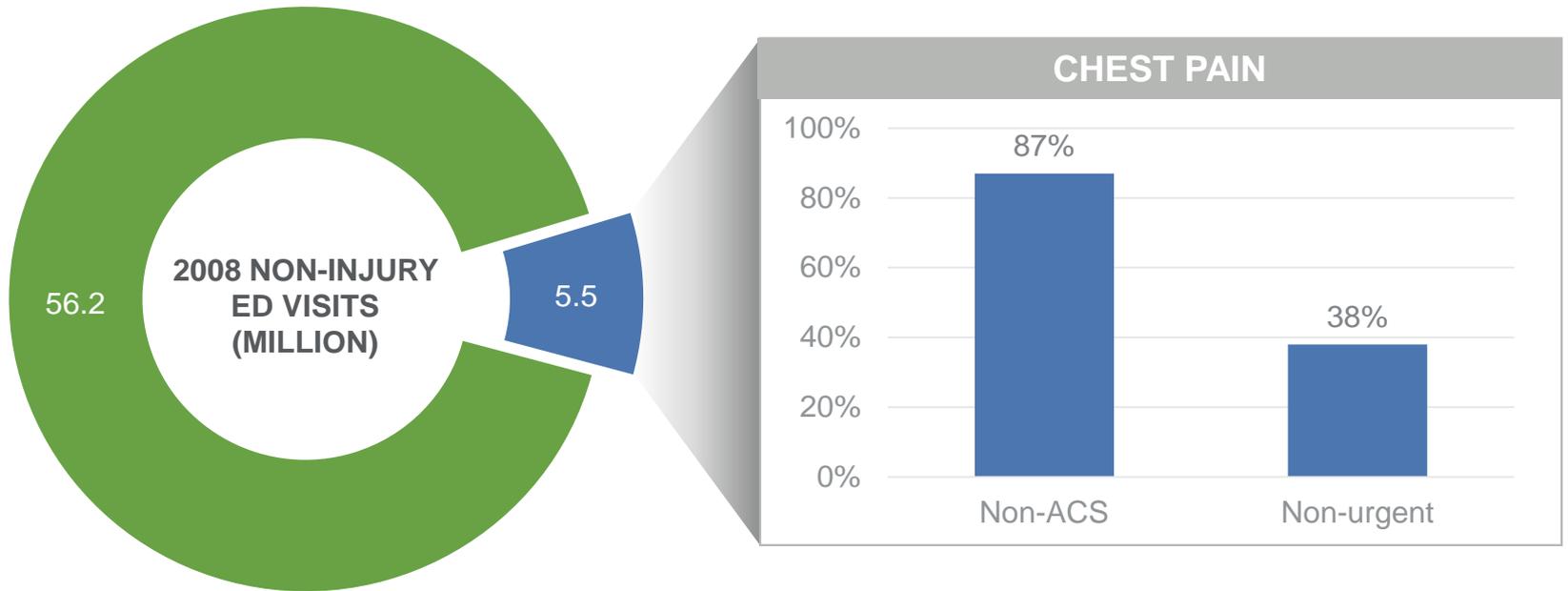


Knowing now matters™ in the ED

Chest Pain



Challenges in Chest Pain Triage



For patients 45+ years old, non-specific chest pain is the most common ED presentation resulting in discharge



Chest Pain Could Be....

| Heart | Gastro-intestinal | Lung | Muscle/Bone | Other |
|--|---|---|---|------------------------------|
| Heart attack Angina Pericarditis Myocarditis Cardiomyopathy Aortic dissection | Acid reflux (heartburn) Swallowing problems related to disorders of the esophagus Gallstones or inflammation of the gallbladder or pancreas | Pneumonia Viral bronchitis Pneumothorax | Bruised or broken ribs Sore muscles from exertion or chronic pain syndromes Compression fracture, causing pressure on a nerve | Shingles Panic attack |



NSTEMIs Are Not Just Chest Pain

Commonly:

- Chest pain or discomfort
- Upper body discomfort
- Shortness of breath

But consider...

- Pain and discomfort could be mild, and could come and go over hours
- Diabetics may have no, or very mild, symptoms
- Cold sweat
- Nausea and vomiting
- Light-headedness or sudden dizziness

Women:

- Feeling unusually tired for no reason, sometimes for days
- Pain in the back, shoulders, and jaw



Some NSTEMIs have no symptoms at all



Chest Pain Patients Get to the ED Quickly

>10 hours

30%

< 2 hours

25%

6-10 hours

10%

2-3 hours

24%

4-6 hours

11%





OBSERVATION

DISCHARGE



ADMIT

CATH LAB



Universal Definition of MI

(Joint ESC/ACCF/AHA/WHF Task Force)

MI is:

Myocardial necrosis in a clinical setting consistent with myocardial ischemia

Rise and/or fall of cardiac biomarkers (preferably troponin) with at least one value above the 99th percentile with at least one of the following:

- Symptoms of ischemia
- New or presumed new significant ST-segment changes or new left bundle branch block
- Development of pathological Q waves in the ECG
- Imaging evidence: loss of myocardium or wall motion abnormality
- ID of intracoronary thrombus by angiography or autopsy

Cardiac death with symptoms of ischemia

PCI patients: Cardiac marker elevations of 5 x 99th percentile or rise of 20%

Stent thrombosis identified by angiography or autopsy

CABG patients: Cardiac marker elevations of 10 x 99th percentile



Important to Remember



A positive Tn is no longer an MI

A positive Tn means cardiac damage

- It could be an MI
- It could be something else...



Non-ACS/HF Tn Elevations

Cardiac and Vascular

- Acute aortic dissection
- Cerebrovascular accident
 - Ischemic stroke
 - Intracerebral hemorrhage
 - Subarachnoid hemorrhage

Respiratory

- Acute PE, ARDS

Muscular Damage

Cardiac Inflammation

- Endocarditis, Myocarditis, Pericarditis

Infectious

- Sepsis, Viral illness, Kawasaki disease. Apical ballooning syndrome. Thrombotic thrombocytopenic purpura, Rhabdomyolysis, Birth complications in infants (low birth weight, preterm)

Acute Complications of Inherited Disorders

- Neurofibromatosis, Duchenne muscular dystrophy, Klippel-Feil syndrome

Environmental Exposure

- Carbon monoxide, Hydrogen sulfide, Colchicine

Chronic Disease

- ESRD, Cardiac infiltrative disorders (Amyloidosis, Sarcoidosis, Hemochromatosis), Scleroderma, Hypertension, Diabetes, Hyperthyroidism

Iatrogenic Disease

- Invasive procedures (Heart transplant, Congenital defect repair, Lung resection, ERCP, RFCA)
- Noninvasive procedures (Cardioversion, Lithotripsy)
- Pharmacological sources (Chemotherapy, Other medications)

Myocardial Injury

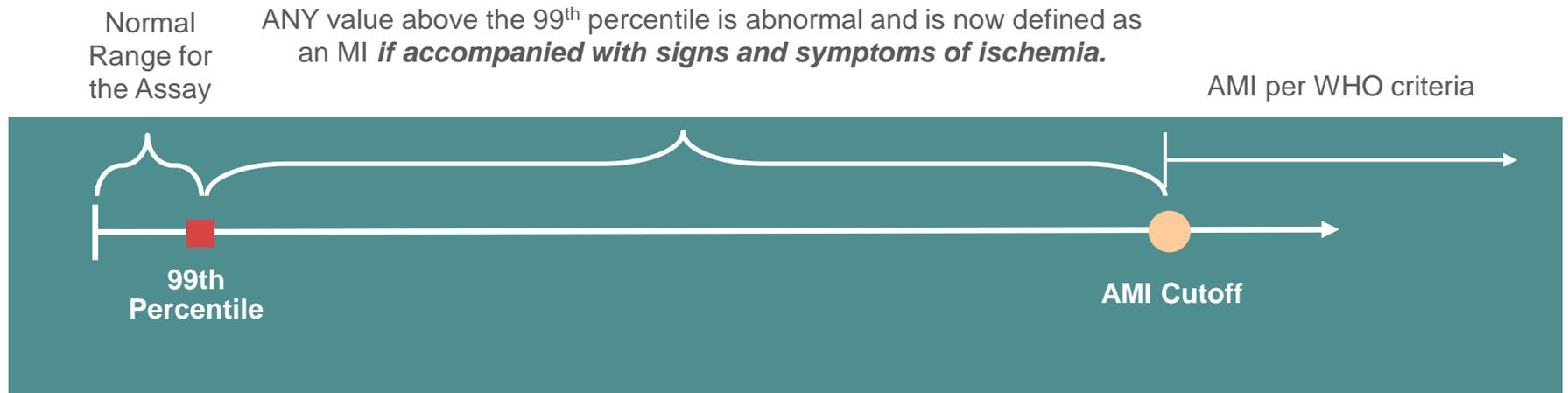
- Blunt chest injury, Endurance athletes, Envenomation (Snake, Jellyfish, Spider, Centipede, Scorpion)



How to Best Use TnI Results

99th Percentile Value: Apparently healthy population, results are typically close to zero

AMI Cutoff: Value that determines if a patient is experiencing an AMI based on WHO criteria



Serial draws are recommended to detect temporal rise and fall of troponin-I levels characteristic of MI, and should be used in conjunction with other information such as other cardiac markers, ECG, clinical symptoms, etc.



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The American College of Emergency Physicians (ACEP) Guidelines for Non-ST Elevation Chest Pain Patients

All patients

- No rule-in recommendation.
- For rule-out:
A single negative CK-MB mass,
Troponin I or Troponin T measured
8-12 hours after symptom onset.

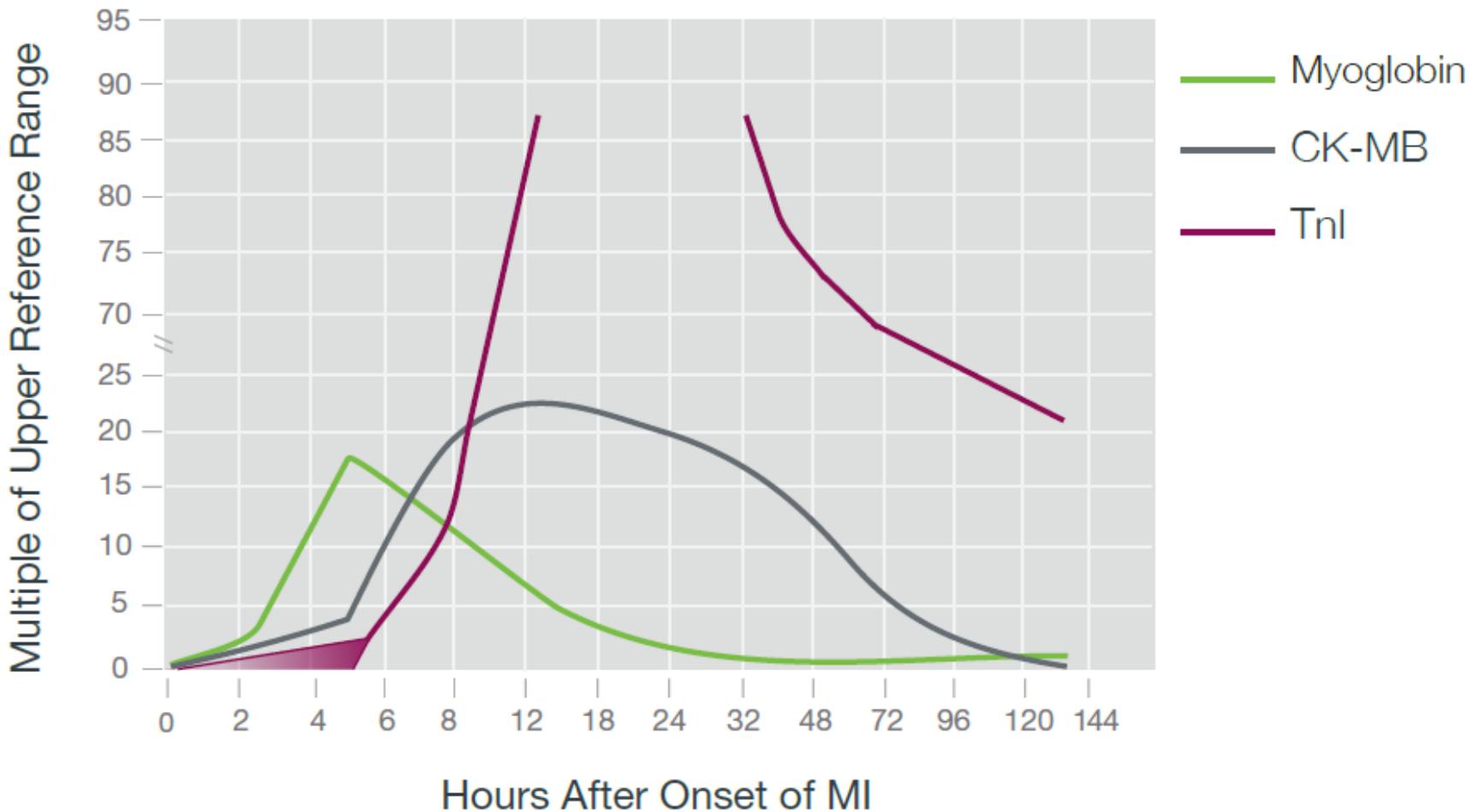
Early presenters

(<6-8 hours after symptom onset)

- A negative myoglobin in conjunction with a negative CK-MB mass, or negative Troponin when measured at baseline and 90 minutes.
- A negative 2-hour delta CK-MB mass in conjunction with a negative 2-hour delta Troponin.



How to Best Use TnI Results



FOR DISCUSSION PURPOSES ONLY. *The temporal release patterns of modern troponin assays have not been conclusively established in the literature. Individual patients may exhibit unique cardiac marker profiles.*



Rapid Disposition Algorithm and Strategy

Data from three Dallas-area hospitals:

Medical Center of Arlington

~ one hour intervals

Plaza Medical Center

~ two-hour intervals

Medical City Dallas

~ three hour intervals

If any of the three criteria below were met, the patient was considered positive for an MI:

1

A TnI \geq 0.4 ng/mL on any draw

2

A doubling of myoglobin between sequential draws with any detectable TnI by the last draw

3

A doubling of myoglobin between sequential draws with a 50% or greater increase in CK-MB without detectable TnI on any of the draws

Testing performed on the Alere Triage platform.



| | SINGLE DRAW | | SERIAL DRAWS | |
|------------------------|-------------|-----------|--------------|-----------|
| | 0.05 ng/mL | 0.4 ng/mL | 0.05 ng/mL | 0.4 ng/mL |
| Sensitivity (%) | 79.7 | 57.4 | 97.3 | 68.2 |
| Specificity (%) | 96.1 | 99.8 | 95.0 | 99.8 |
| Accuracy (%) | 95.6 | 98.6 | 95.1 | 98.9 |
| PPV (%) | 37.2 | 87.6 | 36.4 | 89.4 |
| NPV (%) | 99.4 | 98.8 | 99.9 | 99.1 |



Clinical Value of Rapid Disposition Algorithm

5,241

patients

30,087

test results
generated

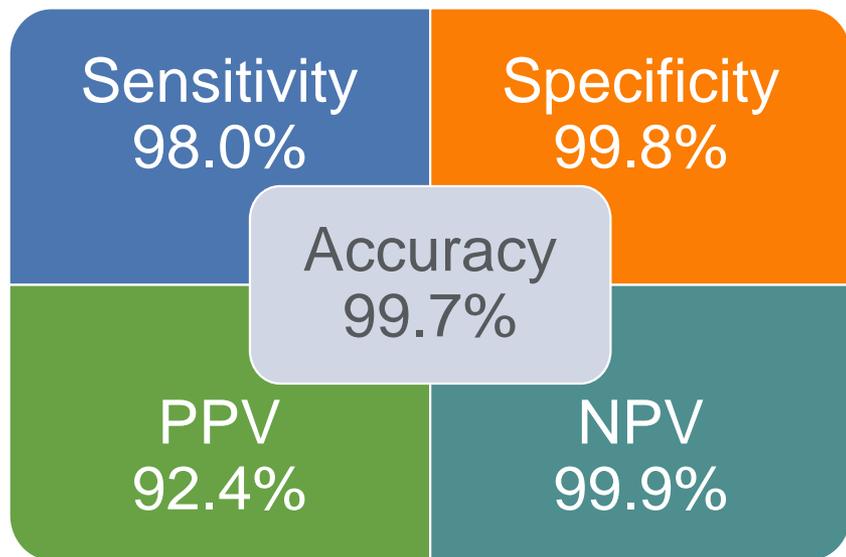
1.9

draws per
patient

5.7

test results
per patient

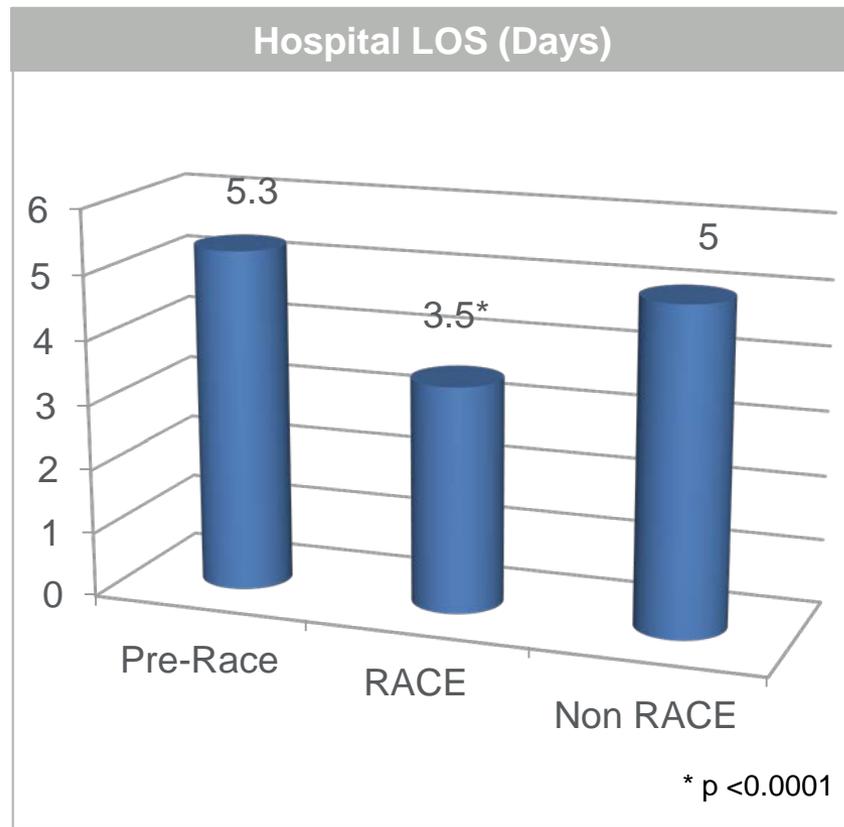
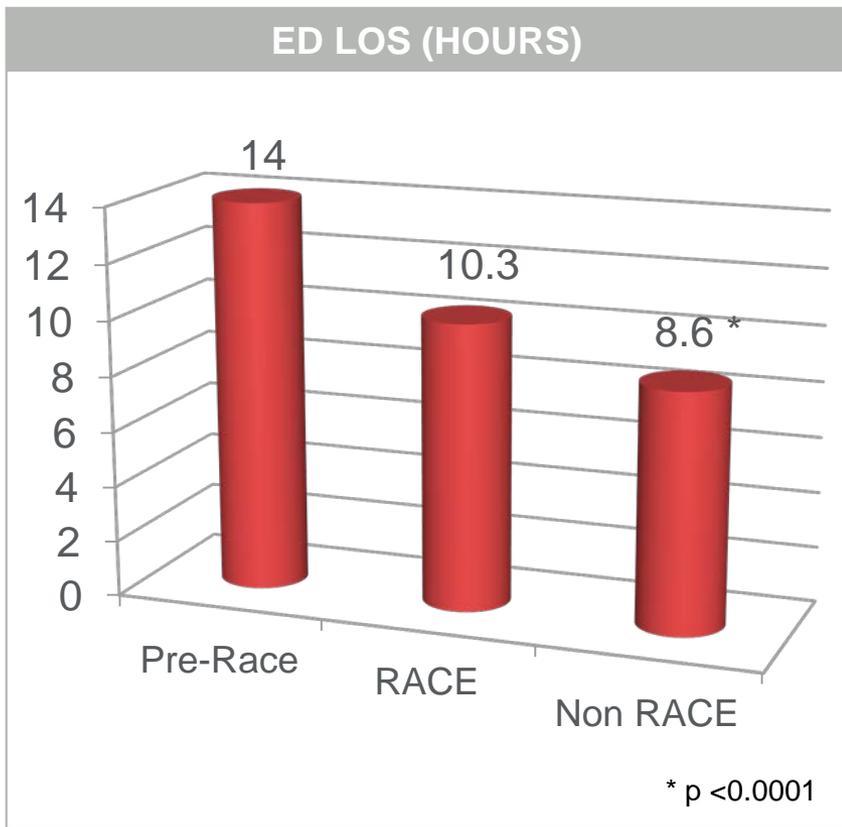
Non-diseased vs. Diseased diagnosis



| | | + | - | Total |
|----------------------|--------------|----------|----------|--------------|
| Panel Results | + | 145 | 12 | 157 |
| | - | 3 | 5041 | 5044 |
| | Total | 148 | 5053 | 5201 |



Improving Patient Flow in Acute Coronary Syndromes in the Face of Hospital Crowding

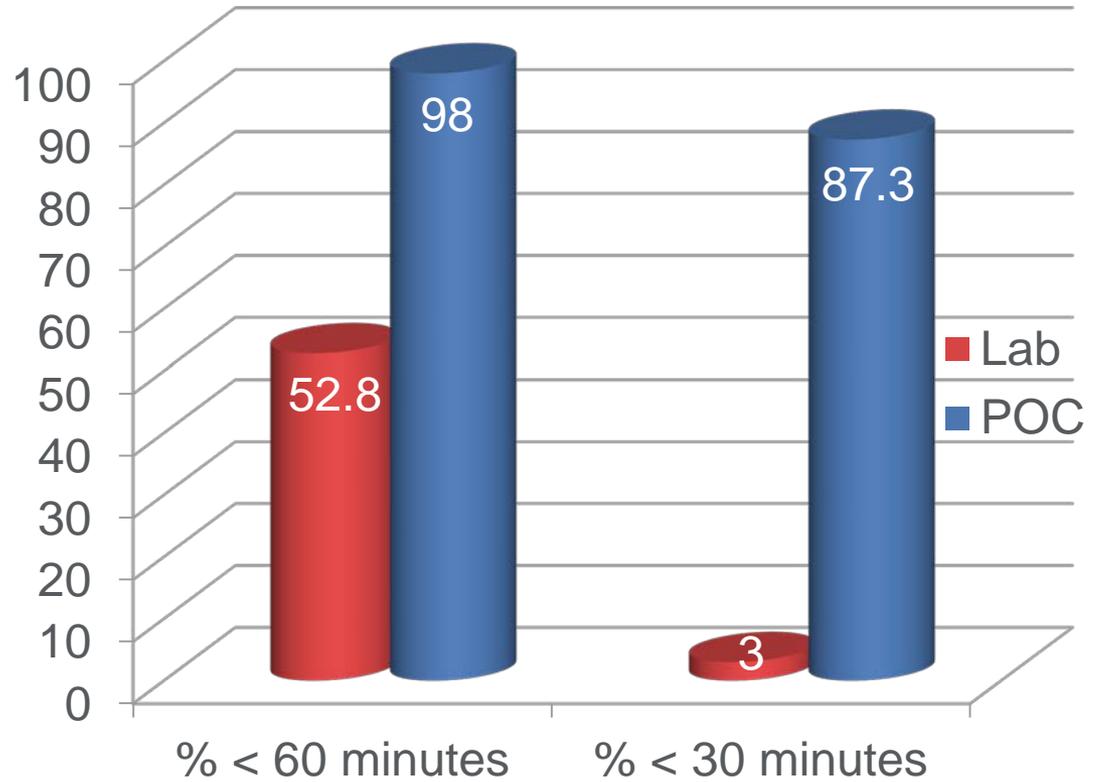
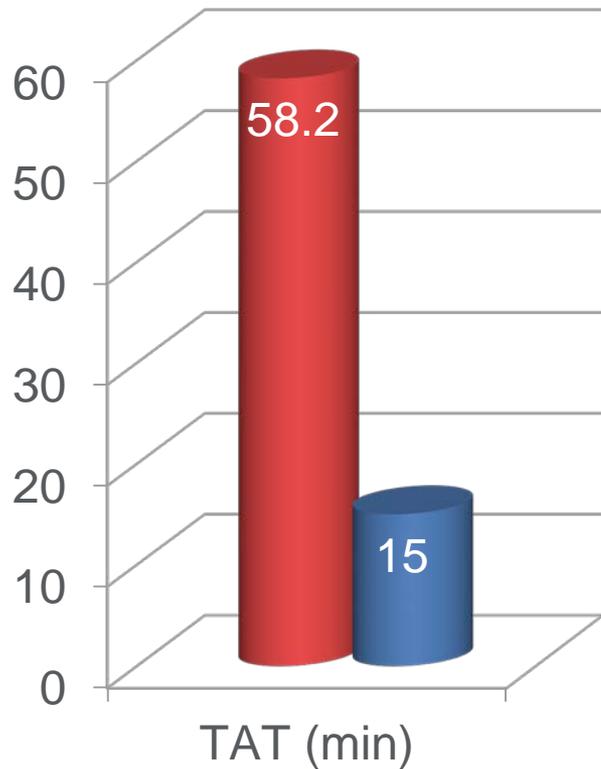


In the post-implementation period there was:

- 20% reduction in hospital LOS.
- 33% reduction in ED LOS
- 62% decrease (5% vs. 1.9%) in 30-day mortality



POCT Alone is Not Enough





Impact on ED Operations

| | Admitted | Discharged |
|-------------|----------------|-----------------|
| Disposition | ↓ -7.8 minutes | ↓ -20.4 minutes |
| Departure | ↓ -9 minutes | ↓ -7.2 minutes |



Knowing now matters™ in the ED

Sepsis



Definition of Sepsis

Systemic, deleterious host response to infection

- Presence (probable or documented) of infection together with systemic manifestations of infection which may include:

Fever

>38.3°C

or

Core temp

<36°C



HR >90/min
or more than
2SD above
normal for age

Altered
Mental Status

and/or

Tachypnea

WBC count

>12,000/mm³ or
<4,000/mm³
or >10% immature forms

Hyperlactatemia

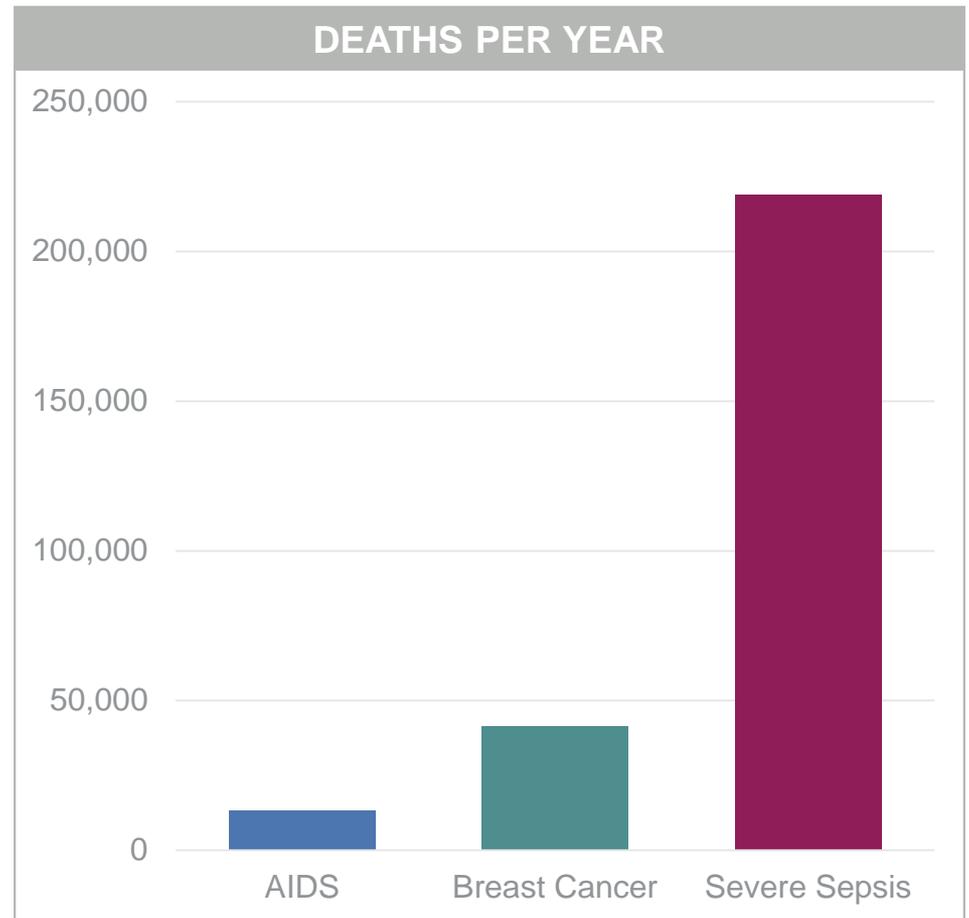
> 1mmol/L

Plasma
Procalcitonin
more than 2SD
above normal



Mortality Rates

- Sepsis remains the leading cause of death in critically ill patients in the United States.
- Each year 750,000 people will develop sepsis.
- Leading non-cardiac cause of death in ICUs
- Mortality rates between 28-38%



NIH HIV AIDS Statistics, 2001.

Breast Cancer Figures 2005-2006

Angus DC, Linde-Zwirble WT, Lidicker J et al. Crit Care Med. (2001) 29:1303-10.



Diagnostic Criteria for Sepsis

Infection, documented or suspected, and some of the following:

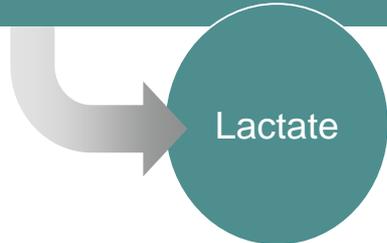
General

Inflammatory

Hemodynamic

Organ Dysfunction

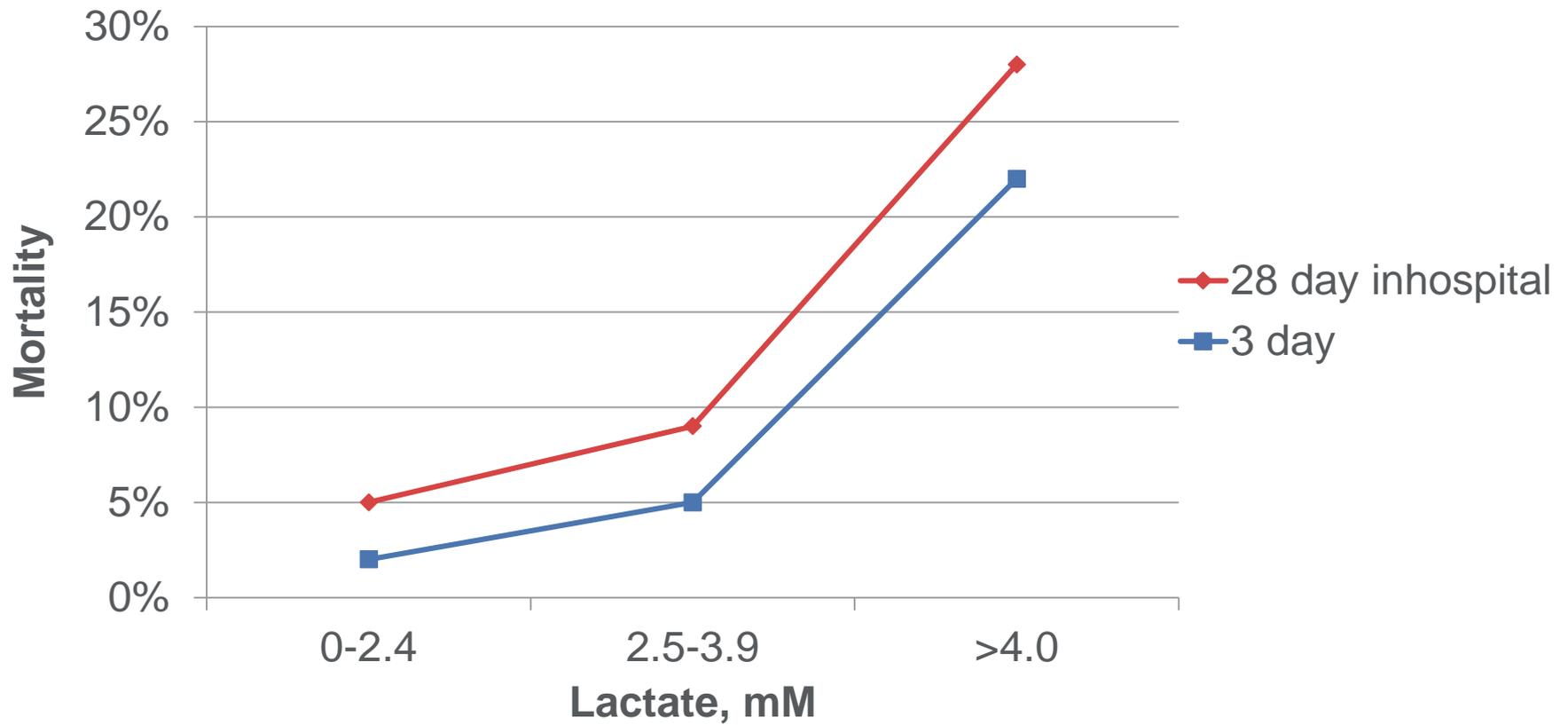
Tissue Perfusion



Lactate



Lactate Predicts Mortality





Initial Resuscitation and Infection Issues - The Overall Goal

Protocolized resuscitation of patients with sepsis-induced hypoperfusion

- Hypotension after initial fluid challenge or
- Lactate > 4 mmol/L

6-hour goals

- CVP 8-12 mm Hg
- MAP > 65 mm Hg
- Urine output >0.5 mL* kg*hr
- ScvO₂ 70% or SvO₂ 65%

Normalize an elevated lactate



Improve Patient Outcomes

- Lactate clearance is associated with improved patient outcome.
- Lactate measurement is associated with increased risk of death independent of other aspects of sepsis bundle guidelines.
- Point-of-care measurements of lactate are faster than central laboratories.
 - May be beneficial for serial measurements.





Implementation of the Surviving Sepsis Protocols

**15,775 patients at
252 participating
Surviving Sepsis sites¹**

**Unadjusted hospital
mortality decreased
from 37% to 30.8%
over a 2-year period**

¹Intensive Care Med (2010) 36:222-231.



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**33-month study period
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**Medical City Plano (TX)
evaluation³**

**Mortality in the
non-bundle group:
61.1%**

**Mortality in the
bundle group: 20%**

¹Intensive Care Med (2010) **36**:222-231.

². Crit Care Med (2011) **39**:252-258,

³. Ann Pharmacother (2010) **44**:1733-1738



Rapid Lactates for Septic Patients: CMS Core Measure

- SEP-1: Early Management Bundle, Severe Sepsis/Septic Shock Specifications Manual for National Hospital Inpatient Quality Measures
- Discharges 10-01-15 (4Q15) through 06-30-16 (2Q16) SEP-3

Severe Sepsis

Within 3 hours of presentation time, patient must have:

- Lactate drawn
- Blood cultures drawn
- Broad-spectrum antibiotics administered
- Within 6 hours of presentation time:
- Repeat lactate must be drawn if the initial lactate was >2.0 mmol/L

Septic Shock

Within 3 hours of presentation time, patient must have:

- Resuscitation with 30ml/kg of crystalloid fluid for hypotension or lactate ≥ 4 mmol /liter
- Within 6 hours of presentation time (and only if hypotension persists after fluid administration):
 - Vasopressors
 - Reassessment of volume status and tissue perfusion must be documented in the medical record

INITIATED ON OCTOBER 1, 2015



Point-of-Care Analyte Benefits

- A 2010 study published in the Journal of Emergency Medicine found that point-of-care testing provided a reliable and feasible way to measure serum lactate at the bedside.¹
- Point-of-care lactate is useful in the diagnosis of sepsis at the bedside
 - Recommended for institutions where clinical decisions are limited by lack of laboratory infrastructure or reliability.²



¹Shapiro NI, Fisher C, Donnino M *et al.* J Emerg Med. (2010) **39**:89-94.

²Moore CC, Jacob ST, Pinkerton R *et al.* Clin Infect Dis. (2008) **46**:215-22.



Turnaround Time

- Serum lactate must be available with rapid turnaround time (within minutes) to effectively treat severely septic patients.
- An arterial blood gas analyzer located in the clinical laboratories usually accomplishes this.
- Hospitals should invest in adequate equipment in to meet present standards of care for septic patients.





Don't Forget Creatinine

Prior to any imaging procedure that requires the use of a contrast dye, an measurement of creatinine levels is required to confirm kidney function.

POC creatinine can play a key role in these diagnostic pathways.





Knowing now matters™ in the ED Infectious Disease



Advantages of Rapid Testing for Infectious Diseases

Better directed therapy to reduce

- antibiotic resistant
- hospital length-of-stay

Less adverse consequences

Reduced length-of-stay in emergency department

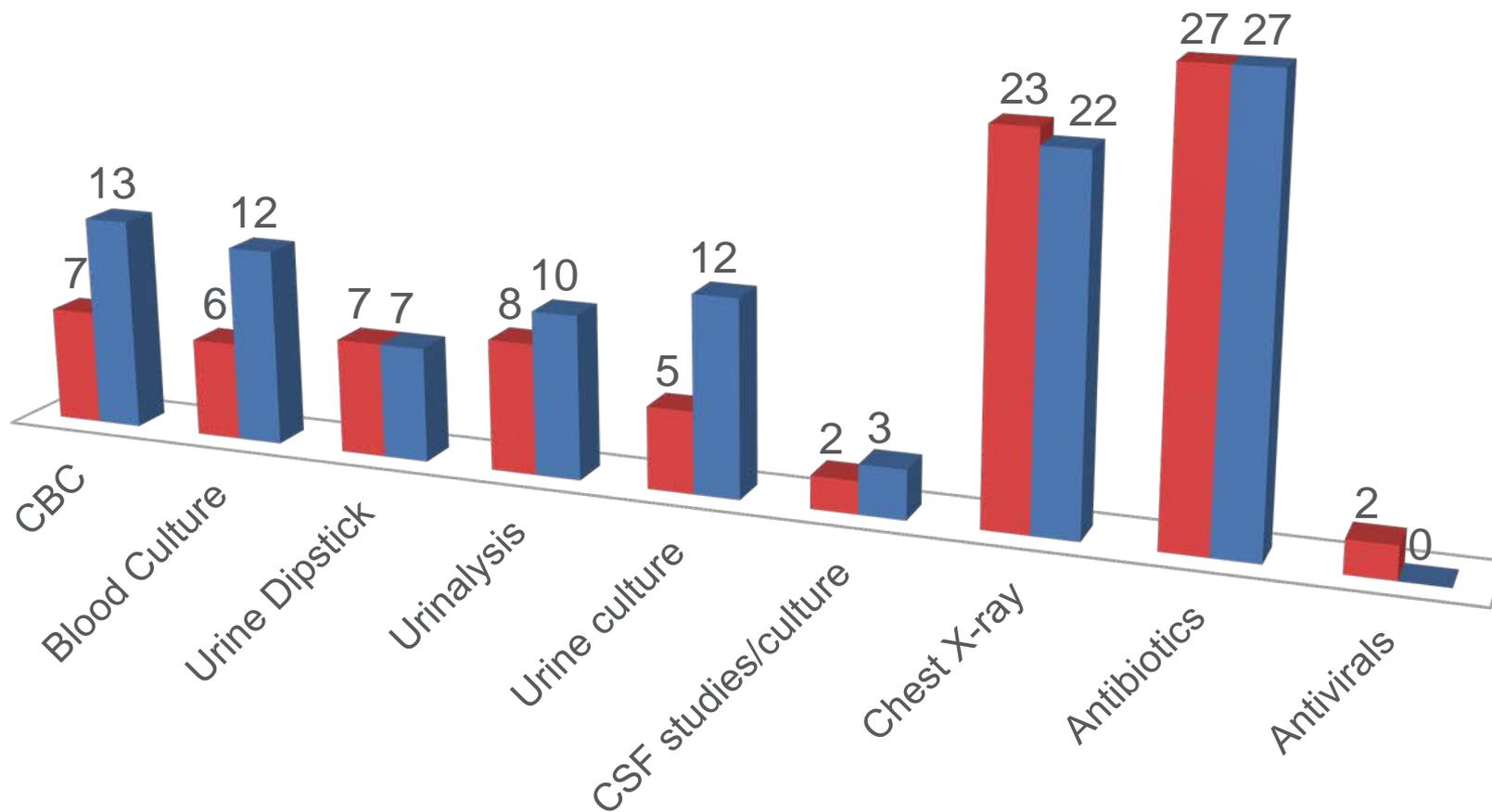
Timely application of appropriate Infection control procedures

Teachable moment



Results – Flu Negative

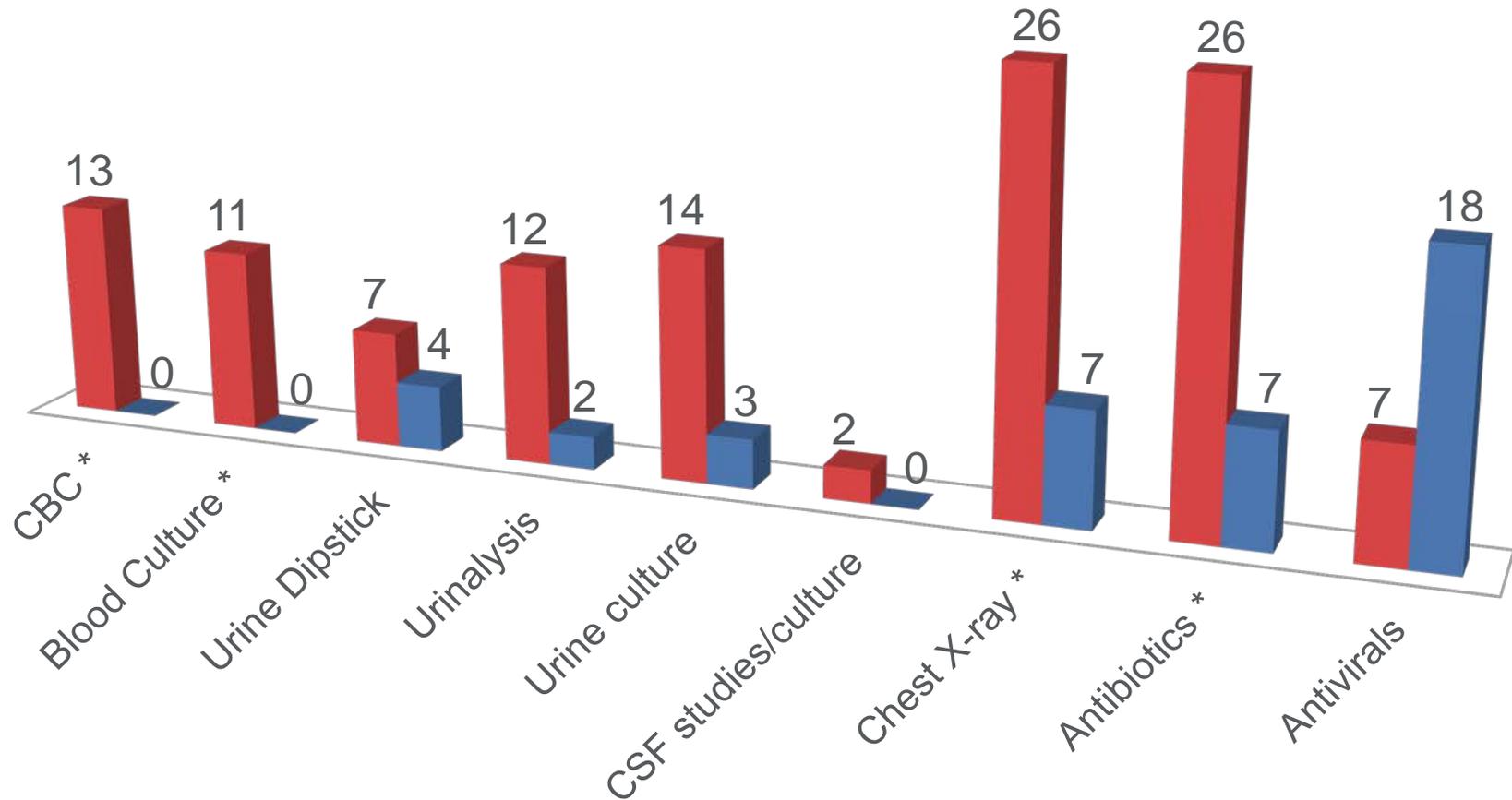
■ MD unaware, n =92 ■ MD aware, n=97





Results – Flu Positive

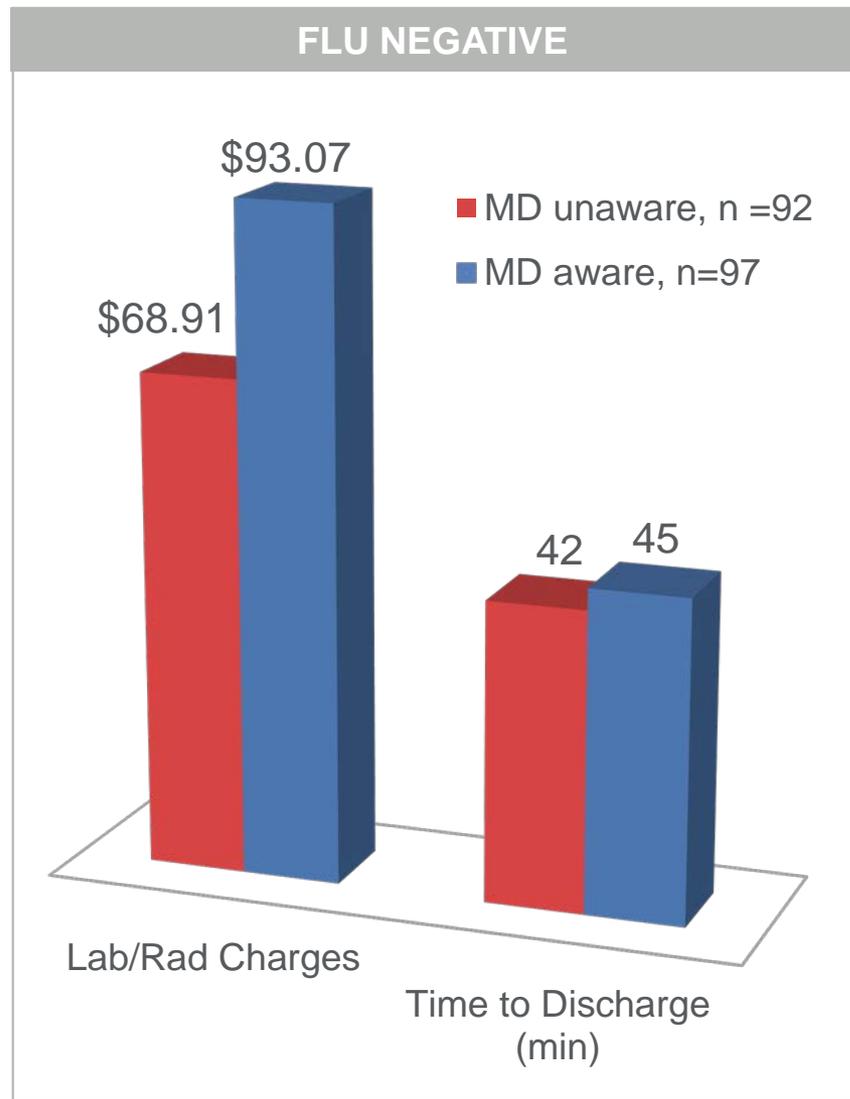
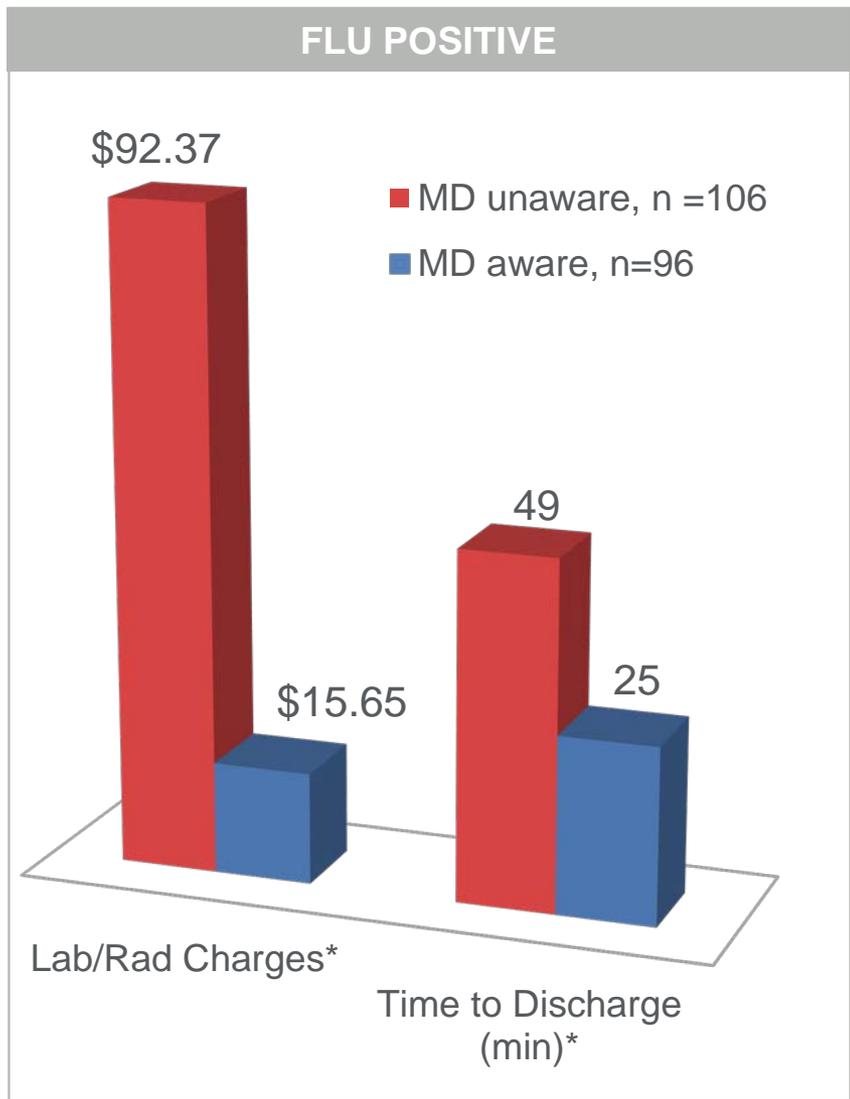
■ MD unaware, n =106 ■ MD aware, n=96



* - p ≤ 0.001



Key Operational Metrics

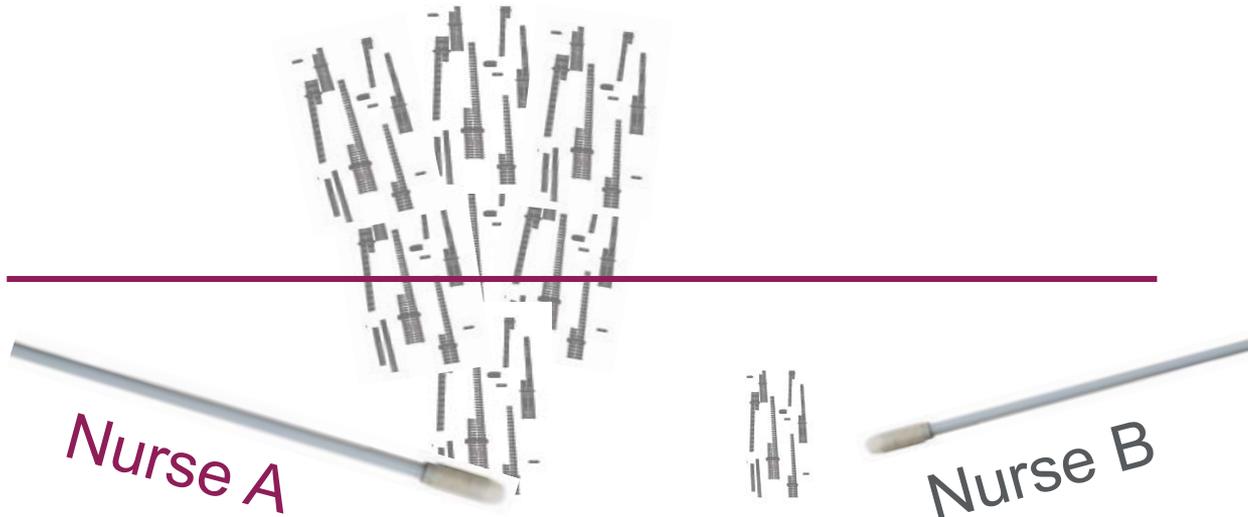


* p ≤ 0.001



The Power of Sample Amplification

Detection threshold



**Amplified
Flu+ Sample**

**Not Amplified
Flu+ Sample**

- Dipsticks
- Cards
- Readers

Without amplification, a positive test might not be detected.



Flu Clinical Trial Results: vs PCR

Alere™ i Influenza A & B against RT-PCR for Influenza A

| Alere™ i Influenza A & B – Flu A | RT-PCR | | |
|-------------------------------------|----------|--------------|----------------------|
| | Positive | Negative | Total |
| Positive | 147 | 11 | 158 |
| Negative | 8 | 464 | 472 |
| Total | 155 | 475 | 630 |
| Positive Percent Agreement: 147/155 | | 94.8% | (95%CI: 90.1%–97.4%) |
| Negative Percent Agreement: 464/475 | | 97.7% | (95%CI: 95.9%–98.7%) |

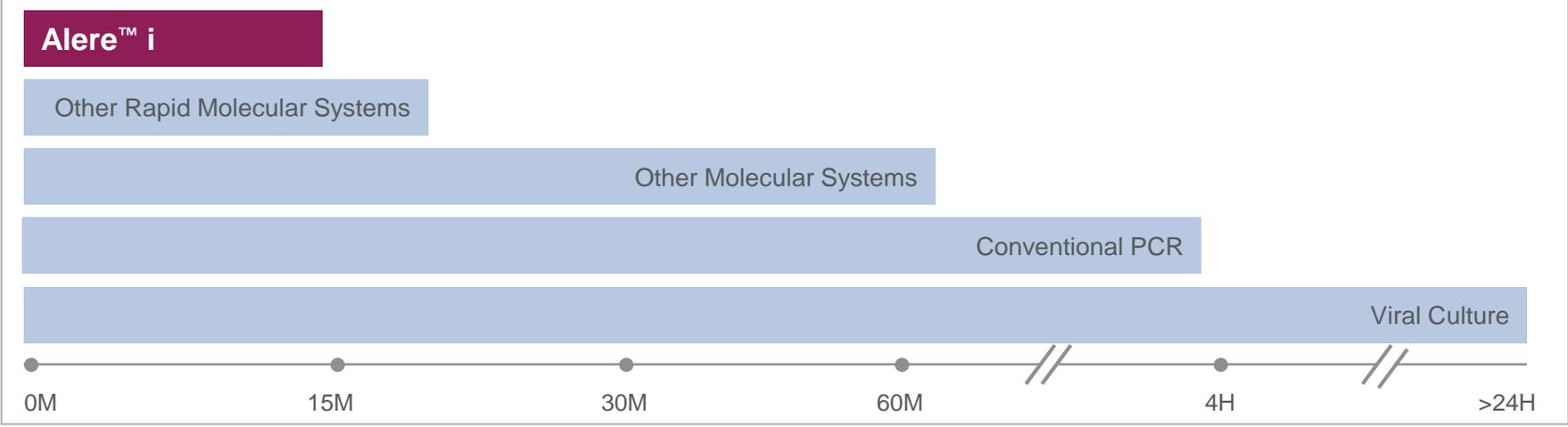
Alere™ i Influenza A & B against RT-PCR for Influenza B

| Alere™ i Influenza A & B – Flu B | RT-PCR | | |
|-------------------------------------|----------|--------------|----------------------|
| | Positive | Negative | Total |
| Positive | 123 | 3 | 126 |
| Negative | 2 | 500 | 502 |
| Total | 125 | 503 | 628 |
| Positive Percent Agreement: 123/125 | | 98.4% | (95%CI: 94.4%–99.6%) |
| Negative Percent Agreement: 500/503 | | 99.4% | (95%CI: 98.3%–99.8%) |

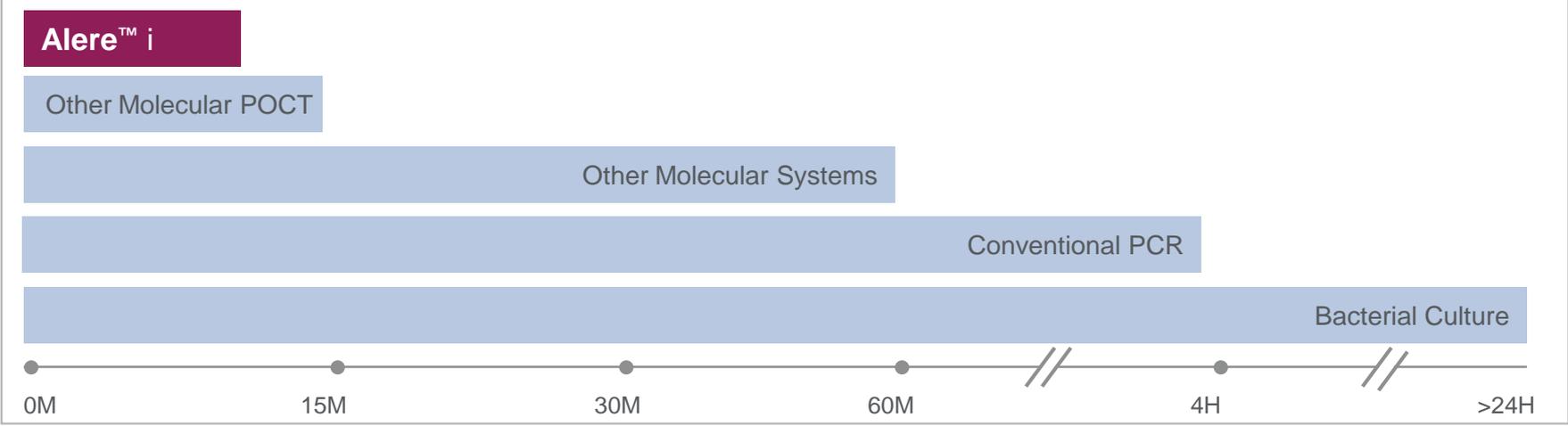


Every Minute Counts at the Point of Care

INFLUENZA



STREP A





Why Test?

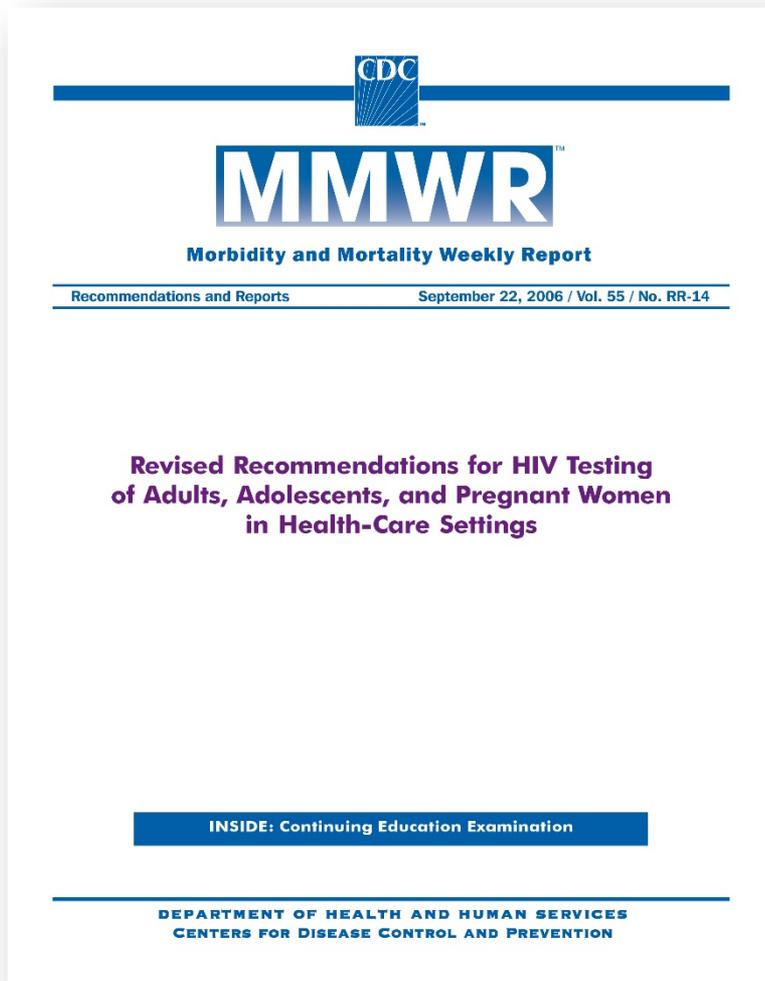
Knowledge of a Positive Test Has Been Shown to:

- Limit unnecessary antibiotic use
- Limit unnecessary diagnostic procedures
- Increase the appropriate use of antivirals



Alere™ i is *significantly faster* than other molecular methods and more accurate than conventional rapid testing giving you the *confidence* to make effective *patient management decisions sooner*.

Summary of the Recommendations



- Routine screening in all healthcare settings with undiagnosed prevalence $\geq 0.1\%$ for patients aged 13 to 64 years
- Repeat testing should be performed at least annually for those determined to be high-risk
- Routine screening for all pregnant women
- Screening should be voluntary using opt-out consent



ACEP 2014 Policy Statement

Early diagnosis and treatment of HIV

- Prolongs life
- Reduces transmission
- Is a cost-effective public health intervention

Candidates for HIV screening:

- All from 15-65 years old
- High risk adolescents and elderly
- All pregnant women with unknown HIV status

ED HIV screening programs are best when:

- Local prevalence of HIV is $> 0.1\%$
- Procedures are practical and feasible
- Integrated with resources of the healthcare system (linkage to care)



Is Rapid Testing in the ED Feasible?

PROS

- High-risk populations use the ED as their sole source for medical care
- Seroprevalence is relatively high ($\geq 0.1\%$ per CDC guidance) and this affords an outstanding opportunity to determine risk and to test for HIV
- Rapid tests are quick and accurate
- Growing experience and body of literature demonstrating clinical and cost effectiveness

CONS

- Perceptions regarding ED-based prevention efforts vary
- Program implementation will vary depending on resources and site
- Limited comparative data
- Funding



Benefits of Early Diagnosis of HIV Infection

Reduction of high-risk behavior¹

Reduces the risk of forward transmission:

Individuals with acute HIV infection are 43 times more contagious than chronically infected HIV patients²

Allows individuals with HIV to seek treatment earlier which:^{3,4,5}

- Will improve their health
- Reduces the risk of premature death
- Reduces their viral load, reducing the risk of forward transmission



¹Marks G, *et al.* JAIDS (2005) **39**:446-453

²Pinkerton, S.D. AIDS Behav. (2008 September) **12**: 677–684. doi:10.1007/s10461-007-9329-1.

³Moyer VA, *et al.* Ann Intern Med. (2013) **159**:51-60.

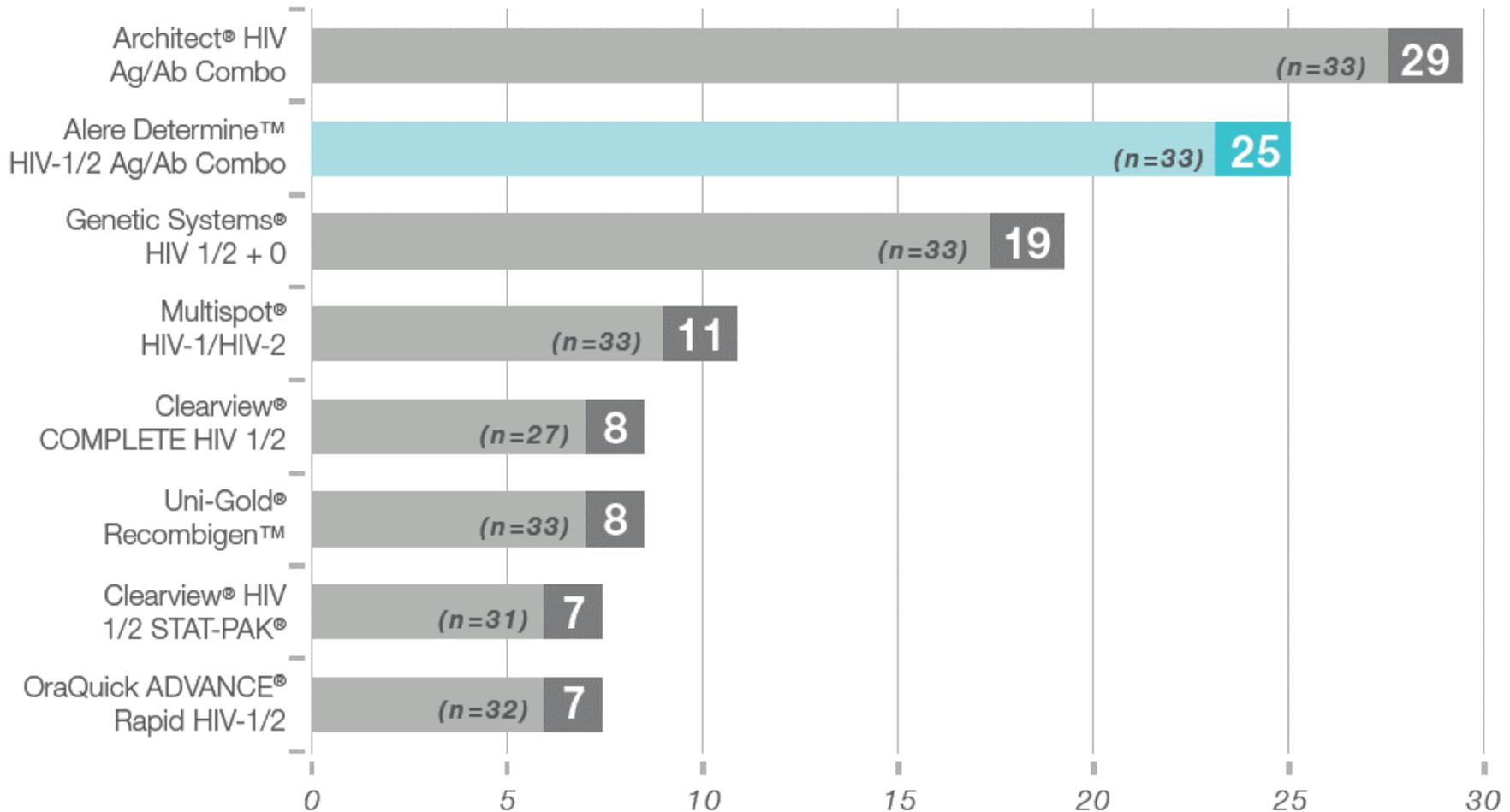
⁴CDC. MMWR (2011) ;60(47):1618–23.

⁵Starting antiretroviral treatment early improves outcomes for HIV infected individuals.
<http://www.nih.gov/news/health/may2015/niaid-27.htm>



Performance of Alere Determine™ HIV-1/2 Ag/Ab Combo

Number of Early HIV Infection Samples Identified (*confirmed by NAAT*)





Is POCT in the ED Cost Effective?



Is POCT Cost Effective?

Review article covering the value of POCT for:

ACS

VTE

Sepsis

Stroke



with respect to the numerous manual steps to be performed in transferring a blood sample to the central laboratory and to retrieve the results consecutively, the total costs of POCT devices tend not to exceed those of central analysis.



POC staff do need to learn how to operate the POCT, but expediting patient flow might reduce the strain on this staff.



When used effectively and in the appropriate context, POCT has been shown to reduce delays to treatment initiation in the critically ill, improve outcomes, increase timely patient discharge rates, and decrease total length of stay. Elevated costs of POCT per analysis seem to be outweighed by the total gain of expedited patient flow in the appropriate setting.





Thank
You



Questions?

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