

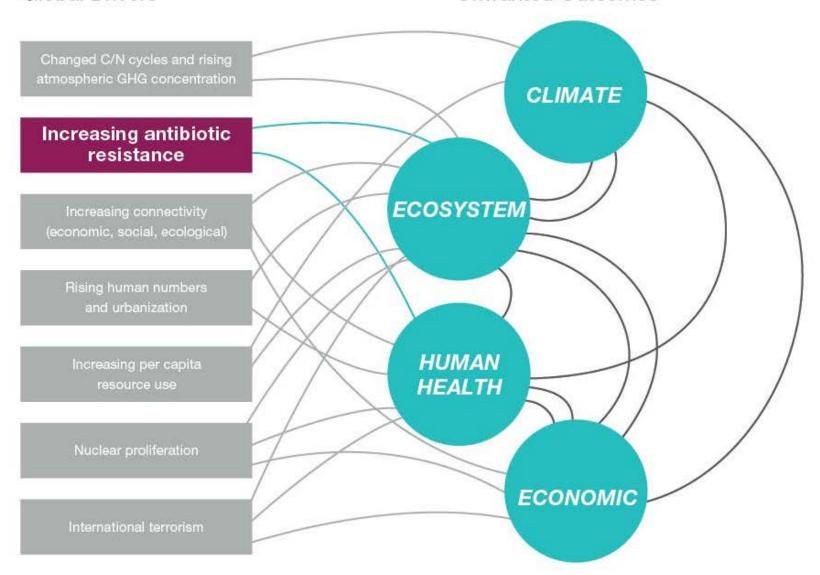
Molecular Testing at Point-of-Care

The Case for Diagnostics to Better Direct Therapy



What do you think are the top 7 threats to the human race?

One of the top 7 issues that threatens the human race Global Drivers Unwanted Outcomes



Source adapted from: Science, Vol 325, September 2009

Available at: http://www.sciencemag.org/content/325/5948.cover-expansion



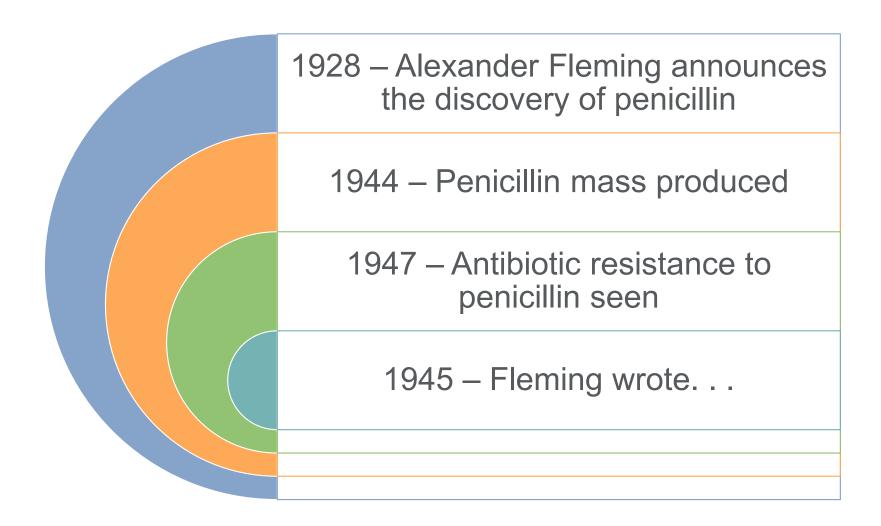
Alere Infectious Disease in the US

1970: William Stewart, the Surgeon General of the United States declared the U.S. was "ready to close the book on infectious disease as a major health threat"; modern antibiotics, vaccination, and sanitation methods had done the job.

1995: Infectious disease had again become the third leading cause of death, and its incidence is still growing!



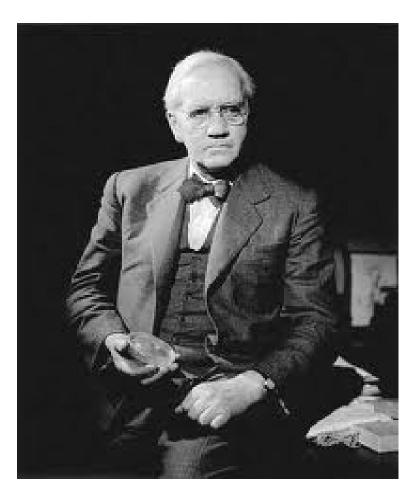
Drug Resistance Rates Can Occur Quickly!







Sir Alexander Fleming



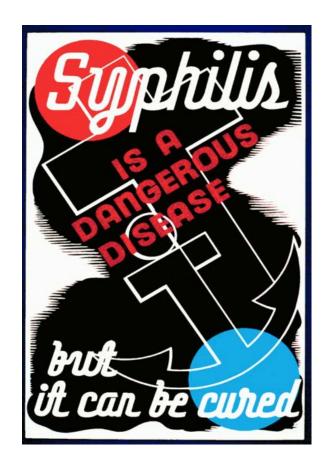
The time may come when penicillin can be bought by anyone in the shops. Then there is the danger that the ignorant man may easily under dose himself and, by exposing his microbes to non-lethal quantities of the drug, educate them to resist penicillin.

Nobel lecture, 1945



Alere How it was











The Costs of Antibiotic Resistance

Antibiotic resistance increases the economic burden on the entire US healthcare system

 Resistant infections cost more to treat and can prolong healthcare use More than \$1.1 billion is spent annually on unnecessary antibiotic prescriptions for respiratory infections in adults

In total, antibiotic resistance is responsible for:

- \$20 billion in excess healthcare costs
- \$35 billion in societal costs
- 8 million additional hospital days



Inpatient Settings

One in every three patients will receive two or more antibiotics in the course of their hospital stay

Of the patients receiving antibiotics, three out of every four will receive unnecessary or redundant therapy, resulting in excessive use of antibiotics

CDC - Get Smart Campaign



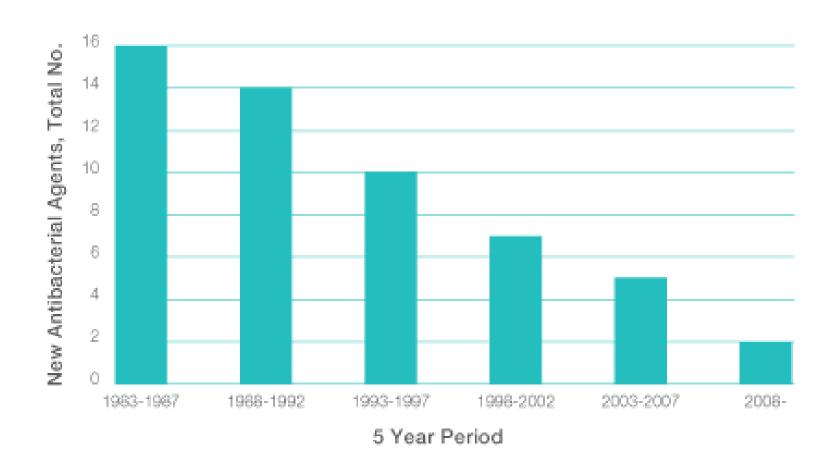
Outpatient Settings

Each year, tens of millions of antibiotics are prescribed unnecessarily for upper viral respiratory infections

Antibiotic use in primary care is associated with antibiotic resistance at the individual patient level

The presence of antibiotic-resistant bacteria is greatest during the month following a patient's antibiotics use and may persist for up to 1 year

Alere New drugs



New antibacterial agents approved in the United States, 1983–2013, per 5-year period]. Source: adapted from Spellberg et al (2008) Clin Inf Dis 46:155-64

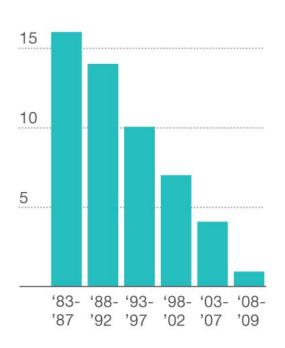


New drugs vs. Resistant organisms

Death of New Drugs...

The number of new antibiotics approved for sale in the United States has dwindled.

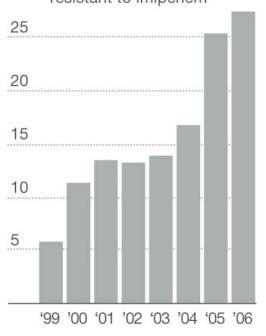
20 antibiotics approved for sale



...For Hardier Germs

Acinetobacter germs in U.S. hospitals that are resistant to a powerful antibiotic often used as a last line of treatment.

30% Acinetobacter germs resistant to imipenem



Source adapted from New York Times (2010) Rising Threat of Infections Unfazed by Antibiotics. [Online]. Available at: http://www.nytimes.com/imagepages/2010/02/27/business/27germ_graphic.html



"A post-antibiotic era means, in effect, and end to modern medicine as we know it. Things as common as strep throat or a child's scratched knee could once again kill."

Margaret Chan, WHO Director General

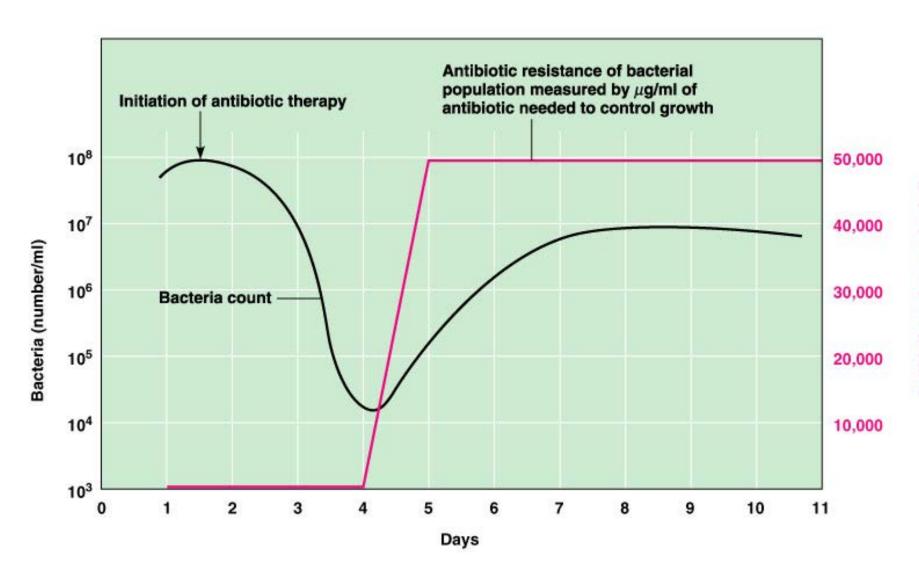


Alere Test Target Treat model





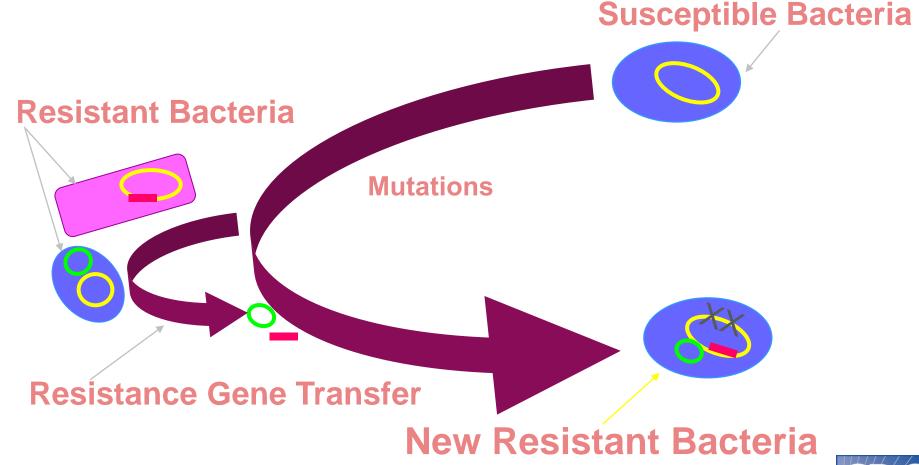
ANTIBIOTIC RESISTANCE







EMERGENCE OF ANTIMICROBIAL RESISTANCE

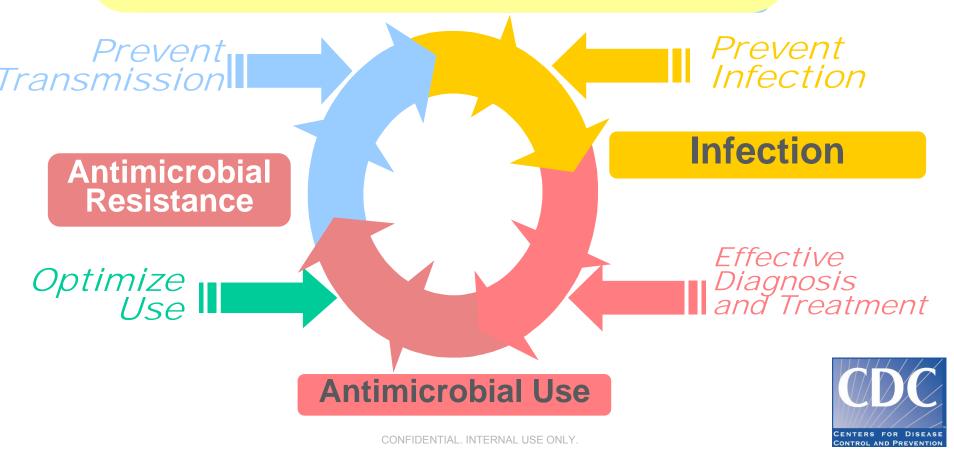






ANTIMICROBIAL RESISTANCE: KEY PREVENTION STRATEGIES

Susceptible Pathogen





What percent of antibiotics made in this country goes into animal feed?



What percent of antibiotics made in this country goes into animal feed?

80%





Alere Study on CAP Patients and Therapy

Retrospective study on 175 CAP patients in New York

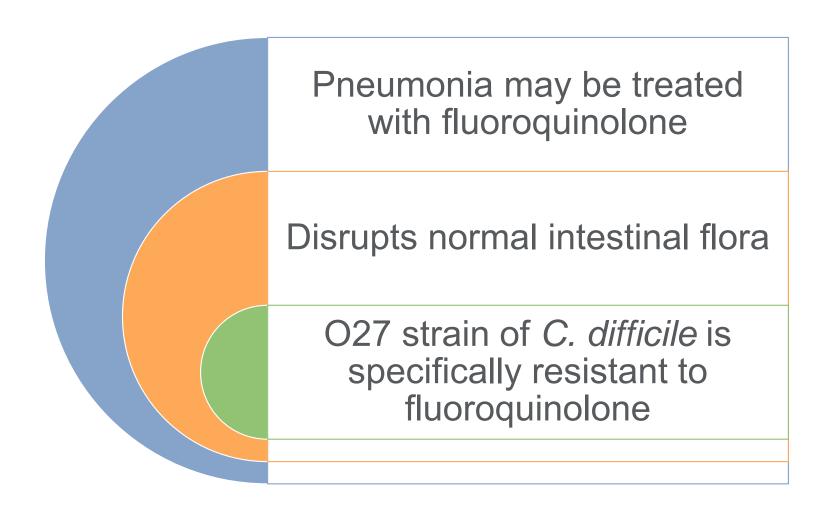
- Exclusion criteria
 - Hospitalization ≥ 2 days within 90 days
 - Residence in nursing home
 - Prior isolation of MDR organism

Rate of multidrug resistant organism detected within 90 days

- 15% patients on fluoroquinolone
- 4% of patients on cephalosporin/macrolide

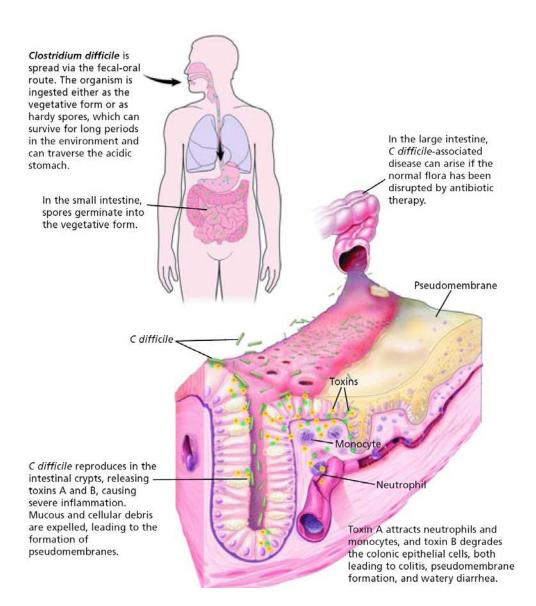


Misuse of Antibiotics Can Lead to Other Medical Issues





Pathogenesis of CDAD







Antibiotic-Associated Diarrhea: Alere Life's a Beach with C. difficile













Advantages of Rapid Testing for Alere Infectious Diseases

Faster directed therapy to reduce:

- antibiotic resistance
- hospital length-of-stay

Less adverse consequences

Teachable moment

Reduced length-of-stay in Emergency Department Timely application of appropriate infection control procedures





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Molecular Mechanisms



Alere Pros and Cons of Molecular

Pros Cons

Good for pathogens that you only have when you are sick

Influenza

Good for living things which would have RNA/DNA

Good to see if active infection & can test where the infection is

Not things like sepsis

May only be a screen for bacteria/viruses that people may normally carry

• Clostridium difficile, S. pneumoniae

Bad for non living things

Protein, DOA

Bad for past infection

Want test that detects antibody



Alere Molecular Tests on the Market

PCR – Polymerase Chain Reaction

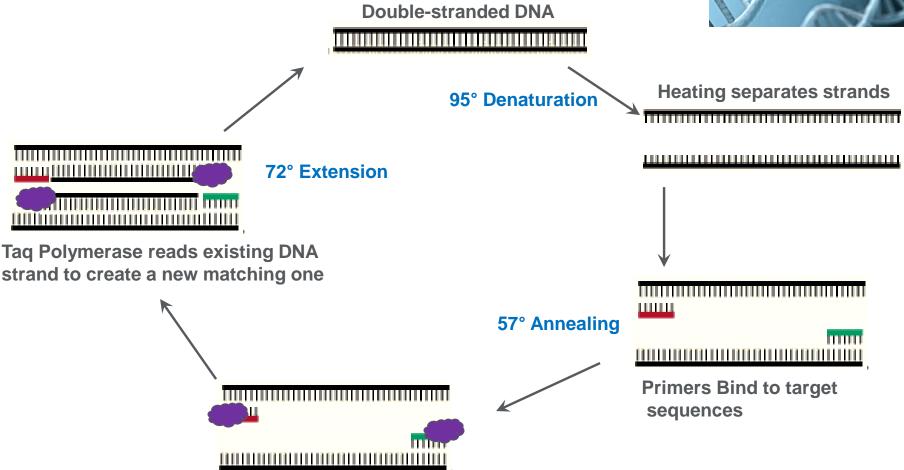
- Rely on the ability to amplify due to temperature cycling
- Many traditional molecular companies
- Alere q Competitive Reporter Amplification
- Cepheid GeneExpert
- Roche LIAT Lab in a tube

Isothermal

- Rely on the ability to do the reaction at a single temperature
- Meridian's LAMP (loop mediated isothermal amplification)
- Quidel Solana HDA (Helicase dependent amplification)
- Alere i NEAR / RPA (Nicking enzyme amplification rxn/ Recombinase polymerase amplification)



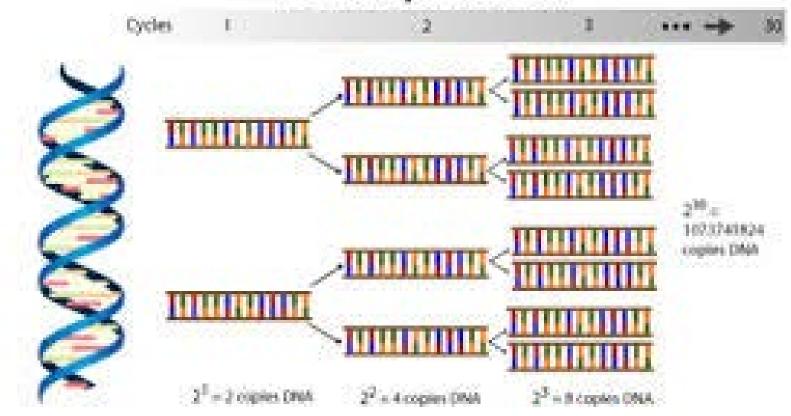




Taq Polymerase Binds at Primer Sites



PCR amplification



Chain Reaction, copies from copies produced

Alere GeneXpert - Cepheid



75 minutes to results

• 2 min hands on time

Broad molecular menu

Multiple Versions

cHDA: Circular Helicase-dependent amplification

HDA: Helicase-dependent amplification

IMDA: Isothermal multiple displacement amplification

LAMP: Loop-mediated isothermal amplification

MPRCA: Multiply-primed rolling circle amplification

NASBA: Nucleic acid sequence based amplification

NEAR: Nicking enzyme amplification reaction

RAM: Ramification amplification method

RCA: Rolling circle amplification

SDA (RPA): Strand displacement amplification

SMART: Signal mediated amplification of RNA technology

SPIA: Single primer isothermal amplification

TMA: Transcription mediated amplification

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Alere Illumigene – Meridian Bioscience

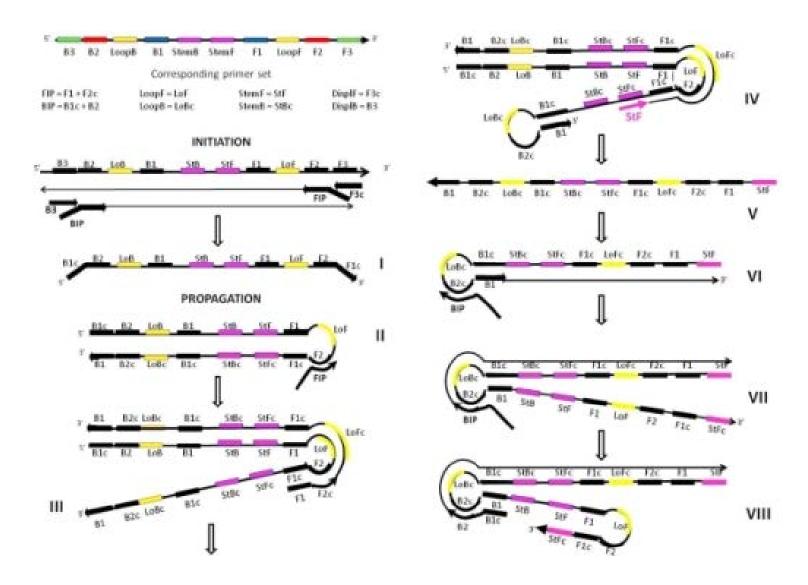


< 60 minutes to results

- Including heat pretreatment step
- < 2 minutes hands on time

Small footprint (8.5" x 11")

Alere Loop Mediated Isothermal Amplification (LAMP)







20 minutes to results Flu

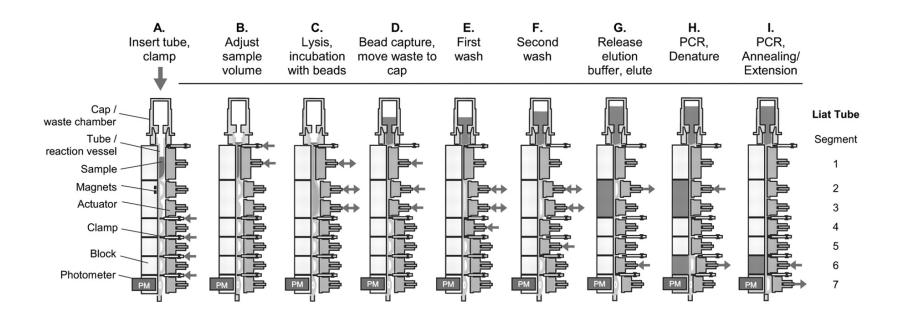
15 minutes to results Strep A

Footprint 4.5 x 9.5 x 7.5

Weight 8.3 lbs



Sample processing in the Liat Tube.



Sultan Tanriverdi et al. J Infect Dis. 2010;201:S52-S58

Alere Alere TM i







< 15 minutes to results

< 2 minutes hands on time

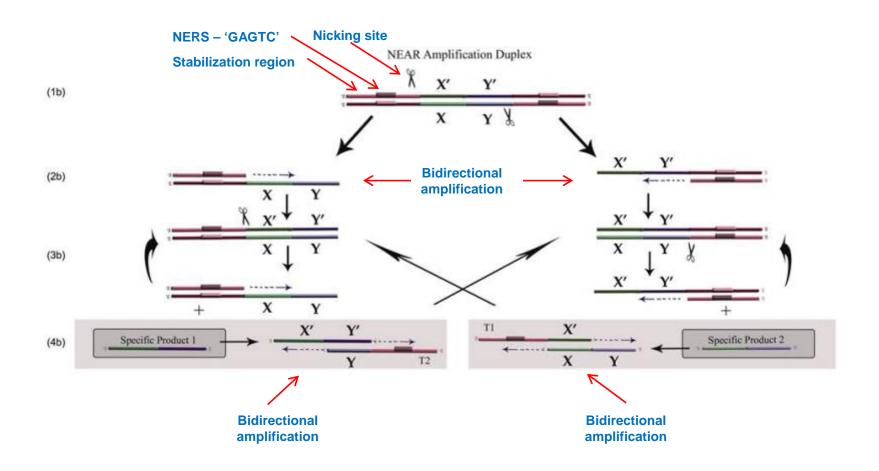
Small footprint (8.15" W x 5.71" H x 7.64" D)

1.4 lbs / 3 kg

2 approved tests – Flu A/B, GAS



Alere NEAR Amplification Duplex – Bidirectional Amplification







Pros

Able to do multiple pathogens at the same time

- Many pathogens give similar symptoms
- Don't have to do one assay at a time

Longer time than other rapid molecular

Doesn't do well with commensal bacteria

- S. pneumoniae and H. influenzae
- C. difficile

Cons

Not all pathogens are created equally

- Things like influenza, RSV, and hMPV are rare in asymptomatic children and adults
- Rhinovirus and coronavirus can be present in asymptomatic patients and as part of co-infection



Applying Molecular Technologies to Influenza





Influenza A&B

Can have mortality

Especially in the young & old

Can lead to complications

• Pneumonia primarily from *S. pneumoniae*

Influenza mutates so the population can get influenza multiple times





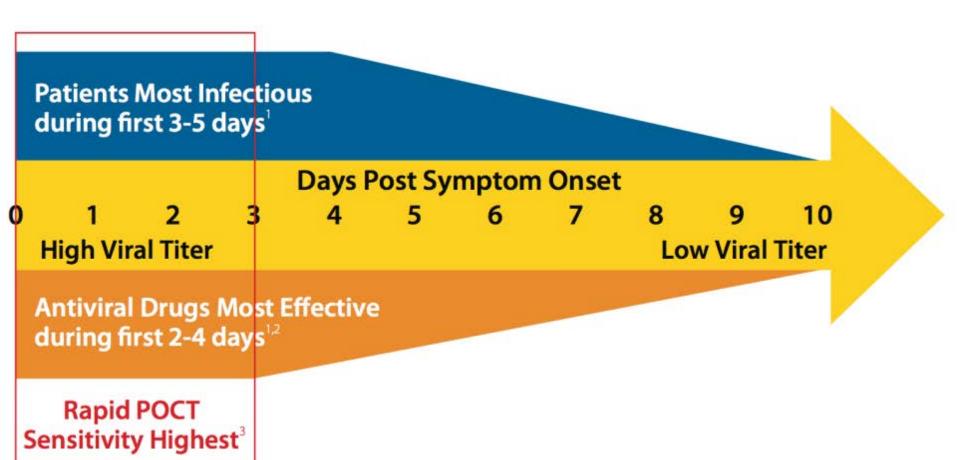
Hippocrates described flu back in the 5th century.

Columbus brought a devastating flu on his second voyage to the new world.

Spanish flu of 1918-1919 was the single greatest epidemic in history.

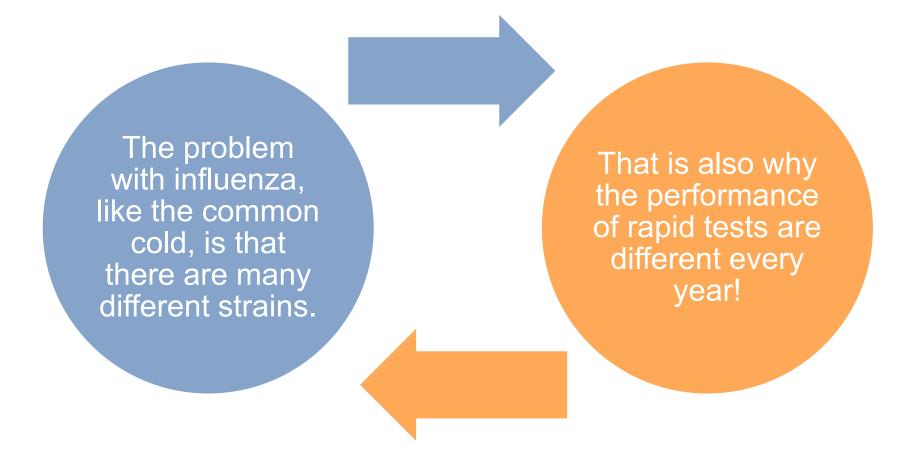
- 50 to 100 million people were killed (3-6% of the world's population!)
- Another 500 million were infected (1/3rd of the world's population)







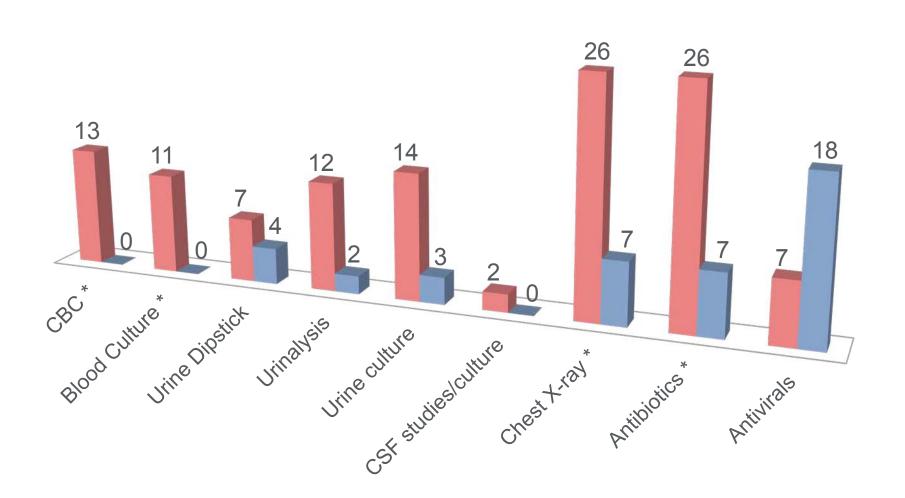
Aren't you supposed to build immunity to influenza?





Alere Results - Flu Positive

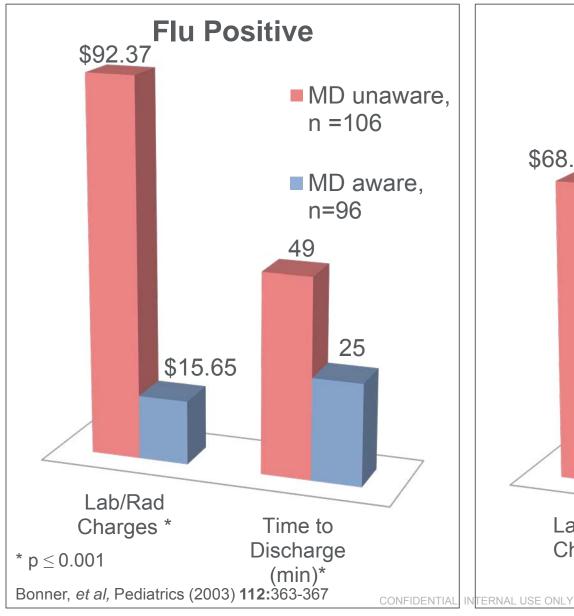
■ MD unaware, n = 106 ■ MD aware, n=96

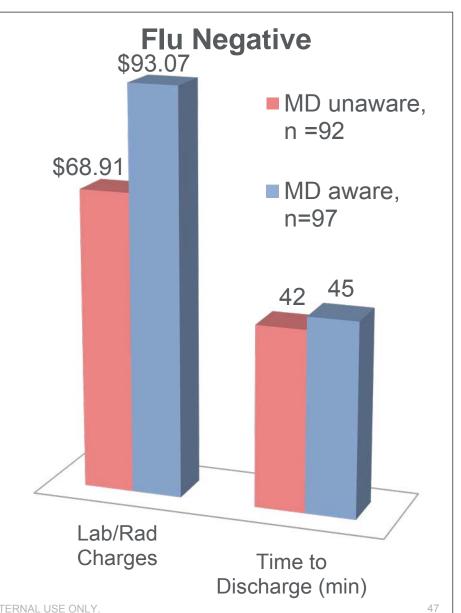






Alere Key Operational Metrics







Influenza Sample Collection

Appropriate specimens

- Nasal wash/aspirate, nasopharyngeal swab, or nasal swab
- Throat swabs have dramatically reduced sensitivity

Samples should be collected within first days of symptoms since that is when viral titers are highest and antiviral therapy is effective

Testing can be done immediately with rapids or sample placed in transport media

- Infectivity is maintained up to 5 days when stored @ 4-8°C
- If the sample cannot be evaluated in this time period, the sample should be frozen @ -70°C.

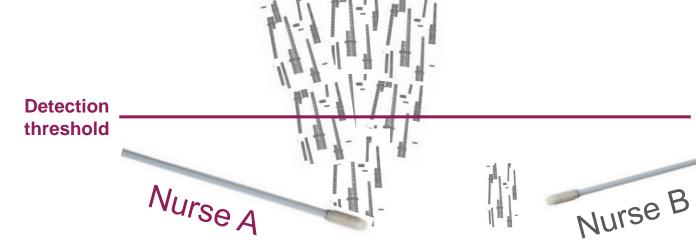




The Power of Sample Amplification

Amplify the sample up to 1 trillion times! Without amplification, a positive test might not be detected.







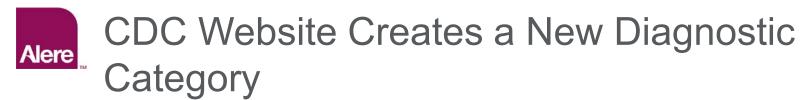


Amplified Flu+ Sample

Not Amplified Flu+ Sample







http://www.cdc.gov/flu/professionals/diagnosis/molecular-assays.htm



Rapid Molecular Assays

Rapid molecular assays are a new type of molecular influenza diagnostic test. These platforms use isothermal nucleic acid amplification and have high sensitivity and yield results in 15 minutes. Currently, there is only one rapid molecular assay that FDA-cleared in the United States. Additional rapid molecular assays may become available in the future. As with other molecular diagnostic tests, if treatment is clinically indicated, antiviral treatment should NOT be withheld from patients with suspected influenza while awaiting testing results during periods of peak influenza activity in the community when the likelihood of influenza is high. More information about antiviral treatment of influenza is available at Antiviral Drugs, Information for Health Care Professionals.

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Knowledge of a positive test has been shown to

- Limit unnecessary antibiotic use
- Limit unnecessary diagnostic procedures
- Increase the appropriate use of antivirals

Help form decisions to undertake appropriate infection-control measures

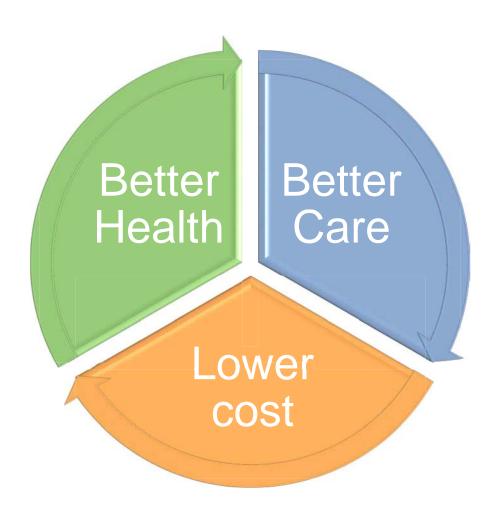


Technology Comparison

	IMMUNOASSAY		MOLECULAR	
	RAPIDS	LAT FLOW READERS	PCR	Rapid
FAST	1	1		1
CONVENIENT	1	1		1
POC-FRIENDLY	1	1		1
ACTIONABLE RESULTS	1	1		1
REMOVES SUBJECTIVITY		1	1	1
CONNECTED		1	1	1
EXCELLENT PERFORMANCE			1	1



Alere Healthcare's "Triple Aim"





Alere Better Health (Clinical)

- Detect more true positives than gold standard
- Increased confidence in diagnosis may lead to better directed therapy





Alere Better Care (Operational)

- Confidently make appropriate clinical decisions sooner
- Molecular results in the time of a rapid assay
- Actionable results at the point of care





- Limit number of cultures being done
- Reduce follow-up burden on staff
- More rapid discharge/treatment decision compared to traditional testing





What Would Point-of-Care Molecular Mean For?

- Strep A?
- RSV?
- MRSA screening?
- CRE screening?
- *C. difficile* screening?
- Gonorrheal Chlamydia?
- Norovirus?
- Walking pneumonia?

Alere Conclusions

Molecular assays have had superior performance in microbiology over current assays.

Newer technologies will allow faster results that may affect antibiotic prescribing.

Directed therapy can prolong the effectiveness for broad spectrum antibiotics



Discussion